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CATALOGUE des publications de la CCI au Canada

Distribué par la Chambre de commerce du Canada

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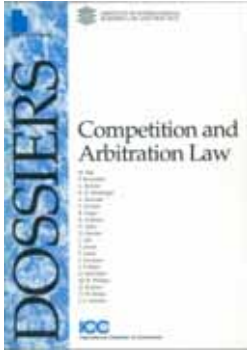
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Competition and Arbitration Law

The increasing importance of competition rules in international business law, and the growing recourse to international arbitration to settle commercial conflicts between business partners, have given rise to this study of the powers and duties of arbitrators when they are confronted with the implementation of competition law.

ICC Pub. No. 480-3

English

\$112.00

International Commercial Arbitration in Europe

The laws on arbitration of most Central and Eastern European countries have been remanded. In 1993 and 1994 alone, new arbitration laws were passed in the Czech Republic, Hungary, Moldavia, Romania, Ukraine and Russia. At the same time, important developments on arbitration, legislation, jurisprudence and practice have also taken place in England, Germany and Italy. Parallel to this, the European Union has expanded and inter-European commerce and investment have increased. Many arbitration disputes now refer to European law, although material on the legal framework of arbitration in the EU and on the application of European law by arbitrators is scarce. The International Court of Arbitration of the ICC and the main arbitral institutions of Central and Eastern Europe, which meet regularly within the "ICC European Arbitration Group", have decided to provide information on all these subjects in this Special Supplement. (1994)

ICC Pub. No. 537

Available in English

\$70.00

The Status of the Arbitrator

A Special Supplement to the ICC Court of Arbitration Bulletin in the form of several papers which attempt to describe the arbitrator's rights and duties by reference to the extensive experience of three leading institutions in the field of international arbitration – the ICC, the ICSID and the AAA – to national law and to code of ethics. In addition, lawyers from civil law and common law backgrounds provide insights into the relationships between the arbitrator and the parties, and the arbitrator and arbitral institutions. (1996)

ICC Pub. No. 564

Available in English

\$70.00

Le statut de l'arbitre

Ce supplément spécial du Bulletin de la Cour internationale d'arbitrage de la CCI comporte plusieurs articles qui décrivent les droits et obligations de l'arbitre en examinant l'expérience exhaustive de trois importantes institutions du domaine de l'arbitration internationale – la CCI, le CIRDI et l'AAA – à l'égard du droit national du code de déontologie. En outre, des avocats spécialistes du droit civil et de la common law expliquent les relations entre l'arbitre et les parties, et l'arbitre et les institutions d'arbitrage. (1996)

No. de pub. CCI 564F

Disponible en français

70,00 \$



Improving International Arbitration: The need for speed and trust

For the first time, the need for speed of international trade actors in international arbitration – whether governments or private sector – is examined systematically worldwide. The roles, responsibilities and aspirations of each participant in an arbitration – parties, counsel, arbitrators, and state courts – are scrutinized at each stage, from the drafting of the arbitration agreement through the arbitration procedure, and on to the enforcement of the arbitral award. (1998)

ICC Pub. No 598

Available in English

\$147,00

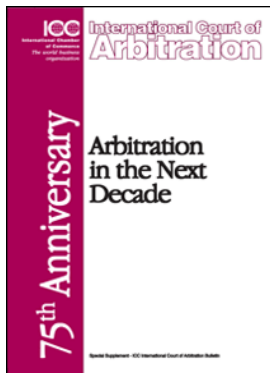
International Commercial Arbitration in Asia

This Special Supplement to the ICC International Court of Arbitration Bulletin provides unique insight into the approach to arbitration in South-East Asia. Globalization and a new approach to international trade have led to new legislation and the proliferation of national arbitration institutions, aimed at promoting international commercial arbitration. Focusing on these recent developments, experts from the region report on Indonesia, Laos, Korea, Malaysia, the Philippines, Singapore, Taiwan and Thailand, placing special emphasis on China and its new relationship with the Special Administrative Region of Hong Kong. The reports cover developments in legislation, case-law, arbitral institutions and enforcement. (1998)

ICC Pub. No. 609

Available in English

\$92,00



Arbitration in the Next Decade

On the 75th Anniversary of the ICC International Court of Arbitration, this Special Supplement to the ICC International Court of Arbitration Bulletin discusses the evolving needs of the business world and what can be expected 10 years from now. Topics look to the future of arbitration in relation to the judiciary, the parties, the process of mediation and the national and international legal environment that makes arbitration binding and effective. An essential reference for lawyers, in-house counsel, corporate counsel and scholars interested in the future international dispute resolution. (2002)

ICC Pub. No. 612

Available in English

\$92,00

Arbitrage : regard sur la prochaine décennie

Cette publication, issue de la conférence organisée pour le 75^{ème} anniversaire de la Cour internationale d'arbitrage de la CCI, analyse l'évolution des besoins de la communauté économique mondiale et les conclusions que l'on peut en tirer pour les dix prochaines années. Parmi les grands thèmes traités figurent les rapports de l'arbitrage avec la justice, les parties, les procédures de médiation et l'environnement juridique national et international auquel l'arbitrage doit son efficacité et sa force obligatoire. Un ouvrage de référence essentiel pour les avocats, les juristes d'entreprise et les universités intéressés par l'avenir du règlement international des différends. (2002)

No. de pub. CCI 612F

Disponible en français

92,00 \$

Arbitration, Finance and Insurance

In an increasingly international context, arbitration offers a neutral forum for resolving differences. It also enables these differences to be judged by specialists chosen for their experience and skill in a particular area, be it the stock market or some of the more recherché areas of commercial insurance. Readers will find in this Special Supplement to the ICC International Court of Arbitration Bulletin detailed discussion of how and why arbitration and expertise are being used in this sector and careful consideration of some of the intricate issues involved. (2001)

ICC Pub. No. 627

Available in English

\$92,00

Arbitrage, finance et assurance

Composé d'articles de juristes et de praticiens de diverses traditions, ce supplément du Bulletin de la Cour internationale d'arbitrage de la CCI pour l'année 2000 examine diverses questions relatives au rôle de l'arbitrage et de l'expertise dans le règlement extrajudiciaire des différends concernant les métiers de la finance et de l'assurance. (2001)

No. de pub. CCI 627F

Disponible en français

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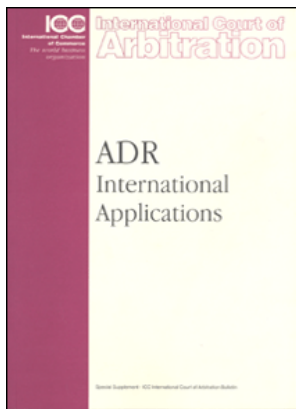
Documentary Credit Law Throughout the World

The book banking practitioners have been waiting for; *Documentary Credit Law* provides the first full collection of documentary credit laws worldwide. It includes a compilation of laws on letters of credit in more than 35 countries and a clearly written preface recounting the history of the UCP. *Documentary Credit Law* interprets how the various types of credits are used, and links them to court decisions worldwide. (2002)

ICC Pub. 633

Available in English

\$87.00



ADR-International Applications

Alongside litigation and arbitration, other methods of settling conflicts are increasingly being used, such as mediation, conciliation, mini-trials and neutral evaluation. Specialists in various parts of the world present the state of ADR in their respective countries and regions, and focus on particular points of interest in this rapidly developing field. This Special Supplement to the ICC International Court of Arbitration Bulletin also features an in-depth introduction to ICC's own ADR Rules, which provide an institutional framework for the amicable settlement of international business disputes. A valuable resource on current ADR for the international business community. (2002)

ICC Pub. No. 640

Available in English

\$92,00

ADR - applications internationales

D'autres méthodes de règlement des différends s'ajoutent aux litiges et à l'arbitrage, notamment la médiation, la conciliation, les mini-procès et l'évaluation neutre. Divers experts internationaux présentent le statut de l'ADR dans leurs régions et pays respectifs, et se penchent sur des sujets d'intérêt particulier dans ce domaine d'importance croissante. Ce supplément spécial du Bulletin de la Cour internationale d'arbitrage de la CCI présente également une introduction exhaustive au Règlement ADR de la CCI qui fournit un cadre institutionnel pour le règlement à l'amiable des différends commerciaux internationaux. Une ressource inestimable sur l'ADR actuel pour le milieu des affaires international. (2002)

No. de pub. CCI 640F

Disponible en français

92,00 \$

The UNIDROIT Principles of International Commercial Contracts

A body of rules intended for worldwide use, the *UNIDROIT Principles of International Commercial Contracts*, a Special Supplement to the ICC International Court of Arbitration Bulletin, have a particular appeal in international arbitration. They are increasingly applied to supplement or interpret national laws, give international endorsement to solutions based on domestic laws, or as the governing law of the contract. This unique collection of articles by leading trade law specialists analyses arbitral case law and appraises the UNIDROIT Principles in the context of contract law and practice. (2002)

ICC Pub. No. 642

Available in English

\$120,00

Principes d'UNIDROIT relatifs aux contrats du commerce international

Ensemble de règlements de portée internationale, les *Principes d'UNIDROIT relatifs aux contrats du commerce international*, un supplément spécial du Bulletin de la Cour internationale d'arbitrage de la CCI, se prêtent particulièrement à l'arbitrage international. Ils sont de plus en plus souvent utilisés à titre de complément ou d'interprétation des lois nationales, conférant une avalisation internationale aux solutions fondées sur les lois domestiques, ou en tant que loi applicable au contrat. Cette collection unique d'articles rédigés par des experts en droit commercial présente une analyse de la jurisprudence arbitrale et évalue les Principes d'UNIDROIT dans le contexte du droit et de la pratique en matière de contrat. (2002)

No. de pub. CCI 642F

Disponible en français

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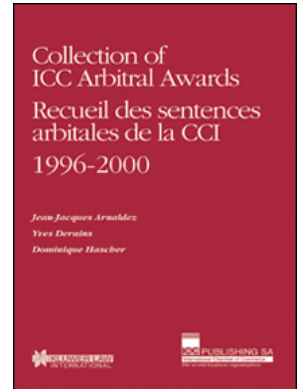
Collection of ICC Arbitral Awards Vol. IV (1996-2000)

The *Collection of ICC Arbitral Awards 1996-2000* contains extracts of cases handled by the ICC Court of Arbitration, one of the world's most respected arbitral institutions. This most recent collection supplements three previous and successful volumes containing awards from the periods 1974-1985, 1986-1990 and 1991-1995. This collection is a practical reference tool, containing three types of useful indexes incorporating information from all three volumes: a consolidated analytical table, in both English and French, contains extensive cross-references based on the terminology used in awards and case notes; a chronological index lists the awards and contains references to legal literature; a key word index, also provided in both languages, allows the reader to locate the material of interest quickly and easily; and a cross-referenced index of cases referring to the *Journal du droit international*, the *Yearbook Commercial Arbitration* and to the *International Construction Law Review* for each of the awards published in the Collection. In addition to providing a wealth of information in a highly accessible manner, this book includes case notes and expert commentaries on the awards.

ICC Pub. No. 647

Bilingual Publication

\$359,00



Recueil des sentences arbitrales de la CCI Vol. IV (1996-2000)

Le *Recueil des sentences arbitrales de la CCI Vol. IV (1996-2000)* renferme des extraits des causes entendues par la Cour d'arbitrage de la CCI, une des institutions d'arbitrage les plus respectées du monde. Cette collection récente complète trois volumes antérieurs renfermant des sentences des périodes 1974-1985, 1986-1990 et 1991-1995. Cette collection est un outil de référence pratique contenant trois types d'index regroupant l'information des trois volumes : un tableau analytique consolidé, en français et en anglais, renferme des renvois exhaustifs basés sur la terminologie des sentences et des commentaires de jurisprudence; un index chronologique énumère les sentences et contient des références à la documentation juridique; un index par mots-clés, également présenté dans les deux langues, permet au lecteur de trouver rapidement et facilement le matériel qui l'intéresse; et un index de renvoi aux causes dans le *Journal du droit international*, le *Yearbook Commercial Arbitration* et l'*International Construction Law Review* pour chacune des sentences publiées dans la collection. En plus de donner accès à une foule de renseignements, ce livre inclut des commentaires de jurisprudence et des commentaires d'experts au sujet des sentences.

No. de pub. CCI 647

Publication bilingue

359,00 \$

Arbitration – Money Laundering, Corruption and Fraud

This useful text contains the proceedings of a conference on arbitration and money laundering organized by the ICC Institute of World Business Law. It brings the reader the expertise of lawyers, academicians and chartered accountants from a range of countries and addresses the key questions arbitrators and legal practitioners want answered: Is the arbitrator's role in a case of fraud different from his role in other disputes? Is the arbitrator

bound to report a case of money laundering or fraud if he has a suspicion that something is wrong? Is counsel to report someone coming to him for advice? (2003)

ICC Pub. No. 651

Available in English

\$105.00

UNIDROIT Principles: New Developments and Applications

UNIDROIT Principles: New Developments and Applications contains articles by international contract specialists analysing and assessing several of these new topics: authority of agents, set-off, assignment, and limitation periods. The changes made to the Principles to adapt them to the increasing importance of electronic contracting are also examined. In addition, the publication includes commentary on the uses to which the Principles have been put in contract practice and arbitration procedures, together with extracts from ten previously unpublished awards rendered by ICC arbitral tribunals in 2001 and 2002. The combination of scholarly discussion and case material to be found in this volume makes it an indispensable resource for both scholars and business professionals.

ICC Pub. No. 662

Available in English

\$120,00

Principes UNIDROIT : Nouvelles évolutions et applications

Principes UNIDROIT : nouvelles évolutions et applications propose des analyses de spécialistes en matière de contrats internationaux sur : le pouvoir de représentation, la compensation, les cessions de créances et de contrats, et les délais de prescription. L'ouvrage examine également les adaptations apportées aux Principes pour tenir compte du recours de plus en plus fréquent au commerce électronique. En outre, il fournit des commentaires sur les utilisations des Principes dans la pratique contractuelle et dans les procédures arbitrales, ainsi que les extraits d'une dizaine de sentences inédites, rendues par des tribunaux arbitraux de la CCI en 2001 et 2002. En réunissant des discussions approfondies et des cas d'espèce, ce volume est un outil indispensable aux universitaires et aux professionnels du monde des affaires.

No. de pub. CCI 662F

Disponible en français

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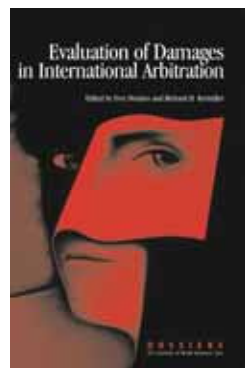
Using Technology to Resolve Business Disputes

The tools of modern technology are playing an increasing part in international dispute resolution. Computerized databases and case management systems, e-mail and the Internet, video- and audio-conferences are being used to facilitate the handling of large quantities of documents, overcome the physical distances that often separate participants and help to achieve speed and economy. This publication contains a collection of articles and materials relating to the use of information and communications technology when resolving international business disputes, covering developments and issues in online dispute resolution; the new ICC facility NetCase; and operating standards and issues to be considered when using new technologies in international arbitration. (2004)

ICC Pub. No. 667

Available in English

\$113,00



Evaluation of Damages in International Arbitration

The aim of the Dossier, prepared by the ICC Institute of World Business Law, is to give the reader a comprehensive overview of the difficulties encountered by arbitrators, governments and international organizations in calculating the amounts of recoverable damages in cases of international arbitration.

ICC Pub. No 668

Available in English

\$116,00

L'arbitrage complexe

Supplément spécial du Bulletin de la Cour internationale d'arbitrage de la CCI, *L'arbitrage complexe* comporte une collection d'articles par de renommés experts en arbitrage. Chacun d'eux traite d'une question procédurale précise soulevée dans des causes impliquant plusieurs parties ou contrats, ou concernant des affaires déjà déterminées ou en cours. Res judicata, exception de chose jugée, lis alibi pendens, jonction de parties et réunion d'instances figurent parmi les sujets examinés au regard de l'arbitrage et à la lumière de la jurisprudence récente. L'anthologie comprend également un compte rendu de la pratique de la Cour internationale d'arbitrage de la CCI lorsqu'elle applique le Règlement d'arbitrage de la CCI dans des causes impliquant plusieurs parties et contrats. (2004)

No. de pub. CCI 688F

Disponible en français seulement

105,00 \$



Arbitration and Oral Evidence

The aim of *Arbitration and Oral Evidence*, prepared by the ICC Institute of World Business Law, is to give the reader a thorough picture of the practical issues raised by the oral presentation of evidence and to present a balanced series of solutions to the problems involved. Written by expert arbitrators and practitioners, some of whom are affiliated with the ICC's Court of Arbitration, *Arbitration and Oral Evidence*, approaches the problems of oral evidence from several points of view, among them: oral evidence vs documentary evidence; witness statements; benefiting from oral testimony of expert witnesses; counsel-witness relations. Taken together, these observations provide a comprehensive overview of the problems and possible solutions. (2004)

ICC Pub. No. 689

Available in English

\$113,00

Independence of Arbitrators

Independence is an essential requirement of anyone called upon to judge the opposing claims of parties in dispute. In arbitration, this requirement has particular significance and raises special issues, due to the very nature of a procedure in which party autonomy has pride of place. This collection of articles illustrates and elucidates many of the practical issues flowing from this requirement, while at the same time offering philosophical and comparative perspectives on the subject.

ICC Pub. 690

Available in English

\$138,00

Parallel State & Arbitral Procedures in International Arbitration

In recent years, international commercial arbitration procedures have made great strides to bring into line different traditions of law and practice. But considerable problems remain. The aim of the new publication, *Parallel State and Arbitral Procedures in International Arbitration*, prepared by the ICC Institute of World Business Law, is to give the reader a thorough picture of the practical issues raised by the conflicts arising when there is more than one arbitration and when commercial arbitrations run in parallel with state legal procedures.

ICC Pub. No. 692

Available in English

\$149.00

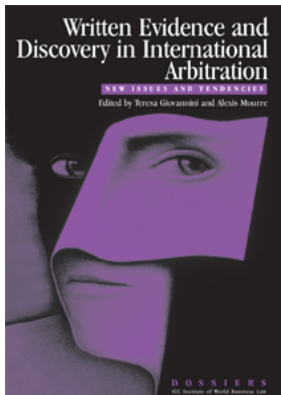
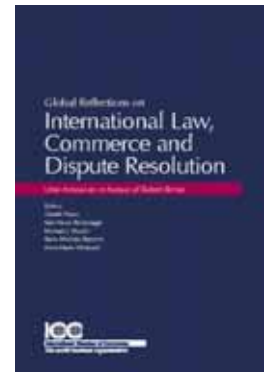
Global Reflections on International Law, Commerce and Dispute Resolution

Global Reflections, written by international experts from over twenty countries, offer a mine of useful information and incisive comment on aspects of arbitration law and practice, as well as reflections on a number of contemporary issues in international law and trade. Carefully researched and documented, the collection is an important reference resource providing authoritative answers to topical questions, as well as a stimulating compendium of personal thoughts reflecting the rich and varied experience of the authors.

ICC Pub. 693

Available in English

\$234.00



Written Evidence and Discovery in international Arbitration: New Issues and Tendencies

The practice of documentary evidence is changing as international arbitrators look for transnational solutions capable of striking a proper balance between efficiency and fairness. Dossier VI, Written Evidence and Discovery in International Arbitration, seeks to encourage reflection on future practice in relation to documentary evidence in international arbitration. (2009)

ICC Pub. No. 698

Available in English

\$193.00

Confidentiality in Arbitration Commentaries on Rules, Statutes, Case Law and Practice

The extent to which arbitral proceedings are confidential has been the subject of conflicting interests, divergent legislation and regulations and evolving case law. This publication traces the history of changing attitudes to the subject of confidentiality in arbitration, identifies the issues at stake and draws the lessons to be learned from this complex debate. It addresses the question of whether and to what extent there is an obligation of confidentiality in arbitration and its impact on the conduct of the proceedings. (2009)

ICC Pub. No. 700

Available in English

\$120.00



La confidentialité dans l'arbitrage Commentaires sur les textes, la jurisprudence et la pratique

Peu d'aspects de l'arbitrage commercial international ont été aussi constamment débattus que la confidentialité. Cet ouvrage retrace l'histoire des changements de point de vue sur la question, cerne les enjeux et tire les leçons d'un débat complexe. (2009)

No. de pub. CCI 700F

Disponible en français

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Dossier VII – Multiparty Arbitration

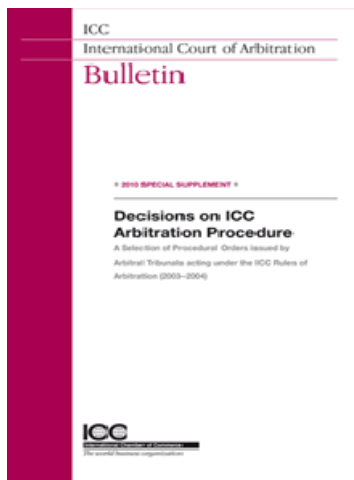
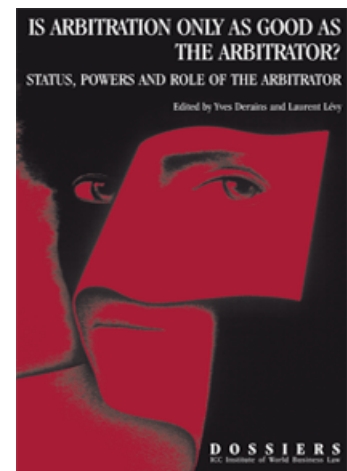
In today’s interdependent world, commercial transactions tend to be more and more complex, often involving multinational companies. Therefore, the disputes that may arise are often connected with multiple contracts and several parties. In these cases, the question arises whether an arbitration clause can be extended to non-signatories. If separate arbitration proceedings need to be started, can these different proceedings be consolidated and under what conditions? How does one handle these complex or parallel proceedings in the interests of the best administration of justice? Published under the auspices of the ICC Institute of World Business Law, “Multiparty Arbitration” seeks to encourage reflection on these questions and many others recurrent in complex multiparty, multi-contract arbitrations. (2010)

ICC Pub. No. 701
Available in English
\$125,00

Dossier VIII - Is Arbitration Only As Good as the Arbitrator?

Whether arbitration is only as good as the arbitrator is a question that has often been asked. Indeed, an arbitration procedure can be a quick and efficient means of dispute resolution that can save parties a lot of money compared to a court procedure. However, arbitral awards, unlike court judgments, are not subject to ordinary judicial remedies and there is no recourse available against an award which is substantially wrong. Therefore, anyone interested in international arbitration, whether experienced arbitrator or in-house counsel working with contracts and arbitration clauses, should read this compilation of expert views on thorny issues like; clashes between arbitrator and litigants; Arbitral discrimination under English and EU law. The arbitrator’s relation with third parties; confidentiality issues; rules of law vs. freedom of the arbitrator. (2011)

ICC Pub. No. 714
Available in English
\$135.00



Guide to National Rules of Procedure for Recognition and Enforcement of New York Convention Awards

This comprehensive and informative Guide is the result of a vast study initiated by the ICC Commission on Arbitration to mark the 50th anniversary of the New York Convention (United Nations Convention on the Recognition and Enforcement of Foreign Arbitral Awards). It provides a digest of national rules of procedure for the recognition and enforcement of foreign arbitral awards in numerous contracting states. Covering in depth the local legal conditions, this Guide focuses on the following subject areas: • The Contracting State and the New York Convention; • National sources of law; • Limitation periods (time limits) • National courts and court proceedings; • Evidence required; • Stay of enforcement; • Confidentiality; and • Other issues. (2008)

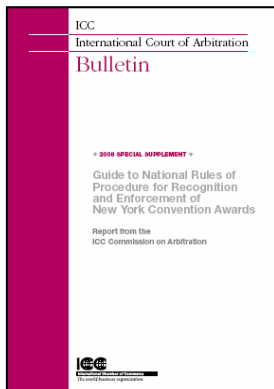
ICC Pub. No. 727
Available in English
\$193.00



Guide des règles nationales de procédure pour la reconnaissance et l'exécution des sentences arbitrales conformément à la Convention de New York

Ce Guide est le résultat d'une vaste étude conduite à l'initiative de la Commission de l'arbitrage de la CCI à l'occasion du 50^e anniversaire de la Convention de New York. Il fournit une analyse approfondie des conditions juridiques locales entourant la reconnaissance et l'exécution des sentences arbitrales étrangères dans de nombreux Etats contractants. Les différentes fiches-pays, présentées pays par pays, sont intégralement reproduites dans leur langue originale (anglais) et accompagnées d'un sommaire en français qui résume divers points ayant un intérêt pratique, avec plusieurs tableaux résumant et comparant les différentes situations. Chaque fiche couvre les principaux thèmes suivants: - l'Etat contractant et la Convention de New York - les sources nationales de droit; - les délais de prescription; - les tribunaux nationaux et les procédures judiciaires; - les preuves requises; - le sursis à exécution; - la confidentialité sujets divers. (2008)

No. de pub. CCI 727F
Disponible en français
193,00 \$



Decisions on ICC Arbitration Procedure

Selection of Procedural Orders issued by Arbitral Tribunals acting under the ICC Rules of Arbitration (2003–2004)

Through **procedural orders**, arbitrators regulate important aspects of the arbitral process. This book contains a collection of 36 previously unpublished procedural decisions made by ICC arbitral tribunals. (2011)

ICC Publication No. 728E
Available in English
\$120.00

Décisions sur la procédure d'arbitrage de la CCI

Une sélection d'ordonnances de procédure rendues par des tribunaux arbitraux en application du Règlement d'arbitrage de la CCI (2003-2004)

Ce livre contient les textes originaux de 36 décisions inédites relatives à la procédure rendues par des tribunaux de la CCI. Les décisions procédurales permettent aux arbitres de régler d'importantes questions de procédure tout en tenant compte des besoins spécifiques de l'affaire en cause. (2011)

No. de pub. CCI 728F
Disponible en français
120,00 \$



Arbitration and ADR Rules

Rules include provisions to address disputes involving multiple contracts and parties; updated case management procedures; the appointment of an emergency arbitrator to order urgent measures; and changes to facilitate the handling of disputes arising under investment treaties and free trade agreements. Other amendments have also been made to ensure that the arbitral process is conducted in an expeditious and cost-effective manner. In answer to the growing demand for a more holistic approach to dispute resolution techniques, the new Rules are published in a booklet that also includes the ICC ADR Rules, which provide for mediation and other forms of amicable dispute resolution. Both sets of Rules define a structured, institutional framework intended to ensure

transparency, efficiency and fairness in the dispute resolution process while allowing parties to exercise their choice over many aspects of procedure. (2011)

ICC Pub. 850

Available in English

\$2.00

Règlements d'Arbitrage et d'ADR

Les ajouts incluent des dispositions visant les différends qui impliquent plusieurs contrats et parties, des procédures révisées de gestion des affaires, la nomination d'un arbitre d'urgence pour ordonner des mesures immédiates, ainsi que des modifications destinées à faciliter le traitement des différends survenant dans le cadre de traités d'investissement et d'accords de libre-échange. D'autres amendements ont également été apportés pour faire en sorte que l'arbitrage soit mené de façon rapide et rentable. Pour répondre à une demande croissante d'une approche plus globale des techniques de règlement des différends, le nouveau Règlement est publié dans une brochure qui inclut également le Règlement ADR de la CCI, qui permet la médiation et d'autres formes de règlement amiable. Les deux Règlements définissent un cadre institutionnel structuré visant à assurer la transparence, l'efficacité et l'impartialité du processus de règlement des différends tout en permettant aux parties concernées d'exercer leur choix parmi divers aspects de la procédure.

No. de pub. CCI 850F

Disponible en français

2,00 \$



Handbook of ICC Arbitration

A practical, rule-by-rule guide to the Rules of the ICC for both the experienced practitioner and those approaching international arbitration for the first time. Key features and benefits include: deals in direct terms with the basic issues in ICC arbitration while providing the essential tools to understand and resolve the more complex issues; preface by Dr Robert Briner, Chairman of the ICC International Court of Arbitration; introduction sets out seven principles of ICC arbitration and is followed by an article-by-article analysis of the provisions of the ICC Rules; commentary of 400 pages includes a systematic analysis of the arbitration law applicable in major places of arbitration around the world as it affects an ICC arbitration with a copy of the relevant arbitration laws in English. As such, it is an indispensable tool for arbitrations in the USA, South America and Europe for lead counsel and in-house counsel; the Handbook reflects the latest developments in international arbitration with reference to leading cases.

ICC Pub. 936

Available in English

\$401.00



International Commercial Law

Save valuable time spent looking up texts on commercial law with this selection of the most useful international treaties, uniform rules, regulations, model laws and codes. This extensive collection groups the most obvious and used texts in the domain with those that often prove hard-to-come-by, hence presenting the most complete published selection of its kind available. (2001)

ICC Pub. 948

Available in English

\$249.00

Dispute Resolution in Asia (2nd edition)

This 2nd edition is not only an updated version of the 1997 first edition but is also an expanded work, including chapters on India and Indonesia. The first chapter presents an overview of dispute resolution in Asia and examines the question whether there is an Asian style of dispute resolution. The remaining chapters focus on twelve particular countries – important trading countries or countries which are the recipients of substantial

foreign investments. This second edition fills the need for increased information on dispute resolution in a region whose economic importance is still growing. (2002)

ICC Pub. No. 949

Available in English

\$289,00

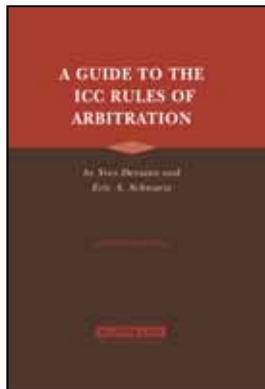
ICC Arbitration in Practice

This eminently practical volume provides an article-by-article commentary of the current version of the ICC Rules of Arbitration. Using clear and concise language, unencumbered by footnotes and illustrated by flow diagrams, the authors guide the reader through the various stages of ICC arbitration proceedings, from initiation to the final award. The Rules of Arbitration of the International Chamber of Commerce commonly referred to as the *ICC Rules* are the rules most frequently used in commercial disputes between business partners from different countries. Since they were first launched in 1922, these *Rules* have been applied in over 13,000 cases. (2004)

ICC Pub. No. 959

Available in English

\$237.00



Guide to the ICC Rules of Arbitration – 2nd Edition

This book is the follow-up to *A Guide to the New ICC Rules of Arbitration* that was published in 1998. Since that time, the ICC Court has received more than 4,000 new requests for arbitration under the 1998 rules. This Second Edition of the *Guide* provides vital updates to the rules of arbitration.

ICC Pub. 961

Available in English

\$329,00

Collection of ICC Arbitral Awards 2001- 2007 (Volume V)

This contains extracts of cases handled by the ICC Court of Arbitration, one of the world's most respected arbitral institutions. This most recent collection supplements four previous and successful volumes containing awards from the periods 1974-1985, 1986-1990, 1991-1995 and 1996-2000. This compilation is a practical reference tool, containing three types of useful indexes incorporating information from all four previous volumes: A consolidated analytical table, in both English and French, contains extensive cross-references based on the terminology used in awards and case notes; A key word index, also provided in both languages, allows the reader to locate the material of interest quickly and easily; A cross-referenced index of cases referring to the *Journal du droit International*, the *Yearbook Commercial Arbitration* and to the *International Construction Law Review* for each of the awards published in the collection. In addition, this book includes case notes and expert commentaries on the awards. This publication is an indispensable reference work for anyone interested in international arbitration.

ICC Pub No. 699

Bilingual Publication

\$345.00





International Commercial Transactions

Packed with vital information and invaluable advice, the 4th edition of this much acclaimed book takes into account recent developments in international trade, particularly the publication of Incoterms® 2010, latest edition of ICC's worldwide used standard trade rules. The author, legal expert and writer of international reputation, gives a concise and lucid presentation of the legal framework and the commercial principles, rules and practices surrounding cross-border transactions and the interrelations. This book will help parties to a cross-border contract to better understand the stage they are performing on. Thus, it facilitates achieving the parties' respective commercial objectives by avoiding pitfalls and costly consequences when transactions don't turn out as expected between them. (2011)

ICC Pub No. 711

Available in English

245.00

Business Law | Droit commercial

Due Process and Anti-Competitive Practices

This interdisciplinary and comparative study analyses the role of an effective system of investigation of anti-competitive practices. The publication describes the investigation powers of a number of national authorities and those of the Brussels Commission, as well as outlining the main features of both the administrative procedures and the judicial recourse available against decisions of the administrative authority. Various experts contribute their professional experience regarding European law and practice, as well that of common- and civil-law countries, outlining the differences existing and taking political and economic effects into account. (1994)

ICC Pub. No. 480-6

Bilingual Publication

\$112.00

Les garanties procédurales et les pratiques anti-concurrentielles

Cette étude interdisciplinaire et comparative analyse le rôle d'un système d'enquête des pratiques anti-concurrentielles efficace. Elle décrit les pouvoirs d'enquête de plusieurs autorités nationales et ceux de la Commission de Bruxelles, en plus d'expliquer les principales caractéristiques des procédures administratives et des recours judiciaires contre les décisions de l'autorité administrative. Divers experts décrivent leur expérience professionnelle du droit et de la pratique européenne, et ceux de divers pays de common law et de droit civil, décrivant les différences actuelles et tenant compte des effets politiques et économiques. (1994)

No. de pub. CCI 480-6

Publication bilingue

112,00 \$

Règles CNUCED/CCI applicables aux documents de transport multimodal

Fondées sur les Règles de La Haye et les Règles de La Haye-Visby sur la responsabilité, les *Règles CNUCED/CCI applicables aux documents de transport multimodal* aident l'utilisateur à éviter la multitude de régimes distincts qui régissent le transport multimodal. Souples et pratiques, les règles peuvent servir de fondement à la rédaction des contrats des exploitants de services de transport multimodal. Ces derniers peuvent y ajouter leurs propres clauses

concernant les questions telles que l'arrimage optionnel, les privilèges, etc. qui ne tombent pas entièrement sous le coup des règles.

No. de pub. CCI 481F

Disponible en français

17,00 \$

Global Competition and Transnational Regulations: New Developments

How can international business operators and their legal advisors pick their way through the maze of national and supranational competition rules? This publication gives a comprehensive, comparative look at an important and timely topic by: providing detailed information on American and European regulations; including historical developments, principles and policy questions, and the practical implications of the procedures; advising strategy for successful merger clearances; discussing the pros and cons of harmonization, and looks at possible future developments. (1996)

ICC Pub. No. 490-3

Bilingual Publication

\$84.00

Concurrence globale et réglementation transnationale : nouveaux développements

Comment les exploitants d'entreprises internationales et leurs conseillers juridiques peuvent-ils comprendre la multitude de règles nationales et supranationales sur la concurrence? Cet ouvrage présente un aperçu exhaustif, comparatif d'un sujet important et opportun : il fournit des renseignements détaillés sur les règlements américains et européens; inclut les développements historiques, les principes et les questions d'orientation et les implications pratiques des procédures; propose une stratégie relative à l'autorisation des fusions; présente le pour et le contre de l'harmonisation; et examine d'éventuels futurs développements. (1996)

No. de pub. CCI 490-3

Publication bilingue

84,00 \$

Business Law in China: Trade, Investment and Finance

This is the first comprehensive legal guide to doing business with China produced with official Chinese participation. It provides up-to-date information on how laws and regulations are being adapted as the Chinese economy opens up to international markets. It deals with the entire spectrum of business with and within China, including descriptions of national and local government structures and the special economic zones. Chapters are structured according to the natural progression of international trade, beginning with export and import operations. Subjects of special interest to foreign businesses active in China receive detailed coverage, including the laws governing local marketing, intellectual property, setting up, real estate, labour, and taxation. (1997)

ICC Pub. No. 576

Available in English

\$226,00

ICC Force Majeure Clause 2003 – ICC Hardship Clause 2003

In its first revision since 1995, the *ICC Force Majeure Clause 2003* and the *ICC Hardship Clause 2003* provides international traders with ready-made, off the peg, model clauses which parties to international contracts may incorporate into their contracts. The *ICC Force Majeure Clause 2003* combines the predictability of listed force majeure events with a general force majeure formula which is intended to catch circumstances which fall outside the listed events. The *ICC Hardship Clause 2003* balances businesspersons' legitimate expectations of performance with the harsh reality that circumstances do change to make performance so hard that the contract simply must change. (2003)

ICC Pub. No. 650

Available in English

\$39,00



Clause de force majeure CCI 2003 – Clause de Hardship CCI 2003

Avec ses *Clause de force majeure* et *Clause de hardship 2003*, la CCI offre aux entreprises engagées dans le commerce international une solution toute faite, sous la forme de clauses modèles à insérer dans leurs contrats. La *Clause de force majeure CCI 2003* allie la prévisibilité d'une liste d'événements constituant des cas de force majeure à une formule générale destinée à couvrir les circonstances qui n'auraient pas été explicitement envisagées. La *Clause de hardship CCI 2003* établit un juste équilibre entre la légitime attente de bons résultats commerciaux et la dure réalité qui fait que les circonstances peuvent parfois changer au point de rendre irréalisable l'exécution du contrat et d'exiger la modification de ses termes. (2003)

No. de pub. CCI 650F

Disponible en français

39,00 \$



Fighting Corruption - International Corporate Integrity Handbook

Covering subjects as diverse as money laundering, the role of agents, extortion, accounting and whistle blowing, *Fighting Corruption* will be the tool of reference for managers, compliance officers, lawyers and anyone concerned with stamping out bribery, extortion and the other evils associated with corruption.

ICC Pub. No. 678

Available in English

\$145.00

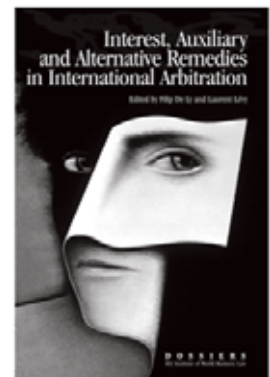
Interest, Auxiliary and Alternative Remedies in International Arbitration

The aim of this publication, compiling the proceedings of the ICC Institute of World Business Law's 2007 Annual Meeting chaired by Serge Lazareff and to be published mid-2008, is to provide the reader with solutions on how to control the impact of time between the occurrence of the damage and its full compensation. (2008)

ICC Pub. No. 684

Available in English

\$138.00



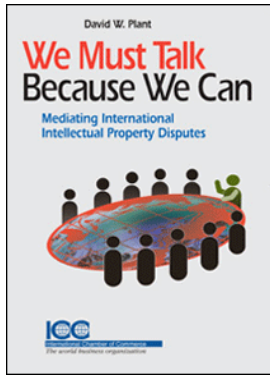
International Commercial Transactions

This updated third edition of *International Commercial Transactions*, considered a leading title in its field, contains the 2004 UNIDROIT Principles of International Commercial Contracts and the 2003 Principles of European Contract Law, the 2003 ICC Force Majeure and Hardship Clause as well as the 2004 ICC Models for Commercial Agency and Distributorship. Also, account has been taken of recent changes in transport law. The purpose of *International Commercial Transactions* is to provide first hand and up-to-date knowledge of the main aspects of international commercial transactions with the 1980 convention on contracts for international sale of goods (CISG) in focus, and to explain the interrelation between such contracts and the ancillary contracts of transport, insurance and financing.

ICC Pub. No. 691

Available in English

\$225.00



We Must Talk, Because We Can

Mediating International Intellectual Property Disputes

David Plant focuses on the process of mediation on the mediator, the client and the counsel. Mediation, from Mr. Plant's point of view, is interest-based negotiation facilitated by a third person – the mediator. His aim is to help you – what ever the role – to prepare for and engage in such mediation at the most productive level. (2008)

ICC Pub. No. 695

Available in English

\$120,00

Private Commercial Bribery

This is a comparative study of private-sector anti-bribery laws in 13 OECD countries, published jointly by the ICC and Germany's Max Planck Institute for Foreign and International Criminal Law. The project focuses on the criminal, civil and administrative measures against the bribery of public officials. The criminalization of private-sector bribery, especially if international aspects are present, is a recent development; there is no unanimity about the policy goals which private-sector bribery law should vindicate. Regarding the use of civil law and its remedies as a method of compensating for private-sector bribery, the reports reflect a spectrum of results suggesting that general principles of tort/fault law have not always been implemented or vindicated in this field. The study also inquires about practices to stem private-sector bribery present in regulatory measures and/or developed internally by business enterprises. (2003)

ICC Pub. No. 953

Available in English

\$150.00

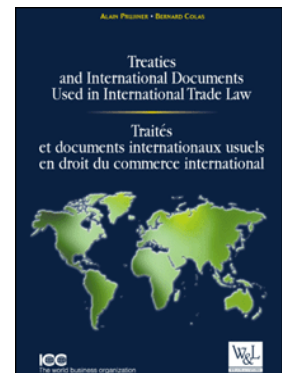
Treaties & International Documents Used in International Trade Law

Since the first edition of this book in 1992, International Trade Law has evolved significantly as a result of the efforts of numerous international institutions such as UNCITRAL, ICC, UNIDROIT, and the Hague Conference. This book provides, in a single volume, the text of the most common instruments applicable in international commercial law, including brief introductions to each text, as list of ratifications and reservations, and a Cumulative index. The volume is divided into two parts – contractual relations and international disputes. In the first part, conventions have been classified according to (a) conventions related to the unification of law, (b) conventions related to the conflicts of laws, and (c) private norms. The second part contains (a) conventions on arbitration, (b) rules related to arbitration, and (c) conventions on judicial cooperation. (2005)

ICC Pub. No. 958

Bilingual Publication

\$221,00



Traité et documents internationaux usuels en droit du commerce international

Depuis la publication de la première édition de ce livre en 1992, le droit du commerce international a considérablement évolué sous l'impulsion de nombreux organismes internationaux comme la CNUDCI, la CCI, UNIDROIT ou encore la Conférence de la Haye. Cet ouvrage réunit en un seul volume le texte intégral des documents les plus utiles en droit du commerce international, avec une introduction comprenant l'état des ratifications et réserves ainsi qu'un index cumulatif. Le volume est divisé en deux parties – les relations contractuelles et les litiges internationaux. À l'intérieur de la première partie, on a distingué les conventions d'unification substantielle (a) des conventions de rattachement (b) et des normalisations privées (c). Dans la seconde, les conventions sur l'arbitrage (a) précèdent les règlements d'arbitrage (b) et les conventions d'entraide judiciaire.

No. de pub. CCI 958

Publication bilingue

221,00 \$

ADR in Business

ADR in Business is designed to look at ADR on its own terms as a way of resolving business disputes, particularly at the international level. Drawing upon diverse approaches, ADR experts from a variety of countries explore the situations to which ADR lends itself and the different permutations it offers to allow each dispute to be handled in the manner most fitting to the circumstances. The contributors also show how ADR serves such important considerations as the interests involved, the need to avoid a public display of differences, and the wish to anticipate problems.

ICC Pub. No. 963

Available in English

\$249.00

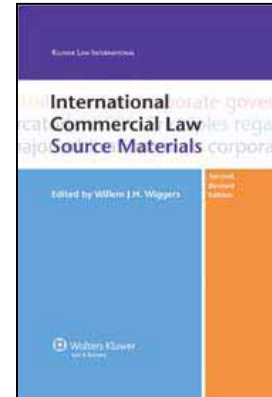
International Commercial Law

The practice of international commercial law has become so complex since the onset of globalization that it has become virtually impossible for interested parties to collect their own copies of the various source materials. Hence this very welcome collection, which in its first edition quickly became a cornerstone resource. Now, the editor has thoroughly updated this indispensable book, making it far and away the most complete collection of applicable treaties, institutional rules, regulations, model laws, and codes any international commercial law practitioner will find anywhere. (2007)

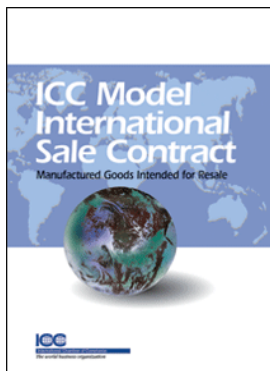
ICC Pub. No. 965

Available in English

\$359.00



Model Commercial Contracts | Contrats modèle



ICC Model International Sale Contract

The ICC Model International Sale Contract is a time-saving guide for traders, importers, lawyers and all parties involved in these important international transactions. Providing clear directions to sellers and buyers of manufactured goods, the contract is divided into two parts - Specific Conditions and General Conditions. The form's introduction takes the parties step-by-step through the process - from the general characteristics of the contract through its scope of application to its termination and resolution of disputes.

ICC Pub. No. 556 (CD-rom included)

Available in English and in French

\$111.00

Contrat modèle CCI de vente internationale

Clair et flexible, ce modèle apporte aux vendeurs et acheteurs de produits manufacturés tous les éléments nécessaires à la rédaction de leurs contrats. Il permet aux intéressés de n'utiliser que les conditions générales, ou bien d'y inclure des conditions particulières normalisées communes à tous les contrats incorporant les conditions générales de vente CCI. Le texte est également fourni sur CD-ROM. Le lecteur trouvera aussi en annexe les « règles d'or » des Incoterms et la convention des Nations unies sur les contrats de vente internationale de marchandises. Le modèle est facile à utiliser, même pour des novices, mais offre en même temps toute la sécurité juridique exigée par les professionnels les plus chevronnés. (1997)

No. de pub. CCI 556F (CD-ROM inclut)

Disponible en français

111,00 \$



ICC Model International Franchising Contract

The *ICC Model International Franchising Contract*, overcomes the difficulties caused by a lack of uniform international rules on this important subject. This contract contains commentary and explanation and brings harmony to a field of growing commercial importance. (2000)

ICC Pub. No. 557

Available in English (eBook only directly from www.iccbooks.com)

Contrat modèle ICC de franchise internationale de distribution

Le développement de la franchise internationale s'est trouvé fortement freiné par la diversité des lois et règlements nationaux. Dans ce contexte, le *Contrat modèle ICC de franchise internationale de distribution* met à la disposition des franchiseurs et des franchisés un cadre uniforme précisant leurs obligations et protégeant leurs droits. (2000)

No. de pub. CCI 557F (disquette incluse)

Disponible en français

130,00 \$

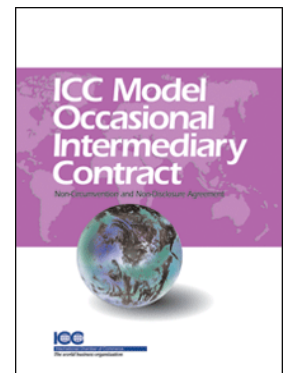
ICC Model Occasional Intermediary Contract

ICC has received repeated demands to produce a model contract for intermediary transactions, and has come across a number of false ICC documents claiming to fulfill this role. We are now pleased to add this thoroughly researched model to our successful series, providing a measure of legal security and certainty in a field where both have long been lacking. It includes a diskette containing an electronic file of both general and specific conditions, which can be modified and adapted to suit the user. (2000)

ICC Pub. No. 619 (diskette included)

Available in English

\$147,00



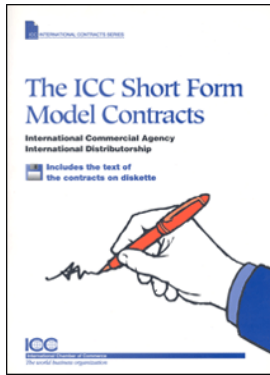
Contrat modèle CCI d'intermédiation occasionnelle

Le *Contrat modèle CCI d'intermédiation occasionnelle* vient compléter la série des instruments CCI consacrés à la distribution commerciale en établissant une plate-forme juridique unique et équilibrée qui tient compte des intérêts de toutes les parties prenantes à des accords de réservation et de confidentialité. Il permet également de réduire les risques de fraude et de malentendu. Le *Contrat modèle d'intermédiation occasionnelle* s'inscrit dans la lignée des autres formules universellement utilisées de la CCI pour l'agence commerciale, la concession, la franchise et la vente – instruments essentiels qui garantissent aux parties comme au marché que leurs opérations commerciales seront conduites conformément à des principes internationalement acceptés. Inclut le texte du contrat sur disquette. (2000)

No. de pub. CCI 619F (disquette incluse)

Disponible en français

147,00 \$



ICC Short Form Model Contracts

The *Short Forms* provide the perfect working tool for those parties who are making relatively straightforward transactions, and who have no need for detailed provisions. To help you in your daily business, two of ICC's bestselling model contracts, the *International Agency Contract* and the *International Distributorship Contract*, are now available in simplified Short Forms. Developed and published in response to popular demand, the new Short Forms provide the perfect working tool for those parties who are making relatively straightforward transactions, and who have no need for detailed provisions.

ICC Pub. No. 634 (CD-ROM included)

Available in English

\$111,00

ICC Model Commercial Agency Contract (2nd edition)

Parties negotiating agency agreements abroad are faced with a major difficulty – the lack of uniform rules. There is no internationally agreed uniform legislation for agency agreements, and so parties have to rely on national laws. Not only do these laws differ from country to country, but they do not take into account the international nature of the contract. ICC provides a thought-out and truly flexible alternative solution. Using uniform contractual rules, and not based on any specific national law, the model incorporates prevailing practice in international trade as well as the principles generally recognized by the domestic laws on agency. This 2nd edition includes the text on CD-ROM, as well as: a revised detailed introduction that explains the scope of the contract and its uses; new appendices on EC Directive 86/653; the *UNIDROIT Principles of International Commercial Contracts*; and, a list of indications on national laws on commercial agency. (2002)

ICC Pub. No. 644

Available in English (CD-ROM included)

\$129,00



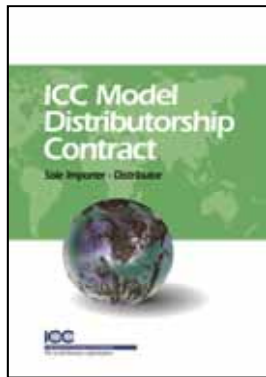
Contrat modèle CCI d'agence commerciale (2^{ème} édition)

Lorsqu'elles négocient à l'étranger des contrats d'agence, les parties se heurtent à une difficulté majeure : l'absence de règles uniformes. Il n'existe en effet au niveau international aucune législation commune applicable dans ce domaine, et les contractants doivent donc se référer aux législations nationales, qui non seulement sont différentes d'un État à un autre, mais ne tiennent pas compte de la nature internationale du contrat d'agence. Afin de remédier à ce problème, la CCI a conçu une solution souple et pratique. Son modèle, qui se fonde sur des règles contractuelles uniformes et non sur un droit national particulier, intègre tant les pratiques dominantes du commerce international que les principes généralement reconnus par les différents droits internes en matière de contrat d'agence. Cette deuxième édition entièrement révisée prend acte des derniers développements du droit relatif aux agences commerciales, y compris les ventes par Internet. Elle s'accompagne en outre, pour la première fois, d'un CD-ROM contenant le texte du contrat. Le modèle apporte non seulement une réponse flexible à la rédaction de contrats internationaux, mais s'adapte facilement grâce au CD à vos besoins spécifiques. (2002)

No. de pub. CCI 644F

Disponible en français (CD-ROM included)

129,00 \$



ICC Model Distributorship Contract (sole importer-distributor)

Distributorship contracts are one of the most frequently used means for organizing the distribution of goods in a foreign country. Almost every company engaged in international trade has at least some agents abroad and so most exporters will at some stage be faced with drafting an international distributorship agreement. The revised edition takes into account important changes since the publication of the first model, particularly concerning the EC antitrust rules on vertical restraints, and the need to harmonize with the *ICC Short Form Model Contract*, published in 2001. (2002)

ICC Pub. No. 646 (CD-ROM included)

Available in English

\$138,00

Contrat modèle CCI de concession commerciale

Les contrats de concession commerciale sont l'une des formules les plus souvent utilisées pour organiser la distribution de marchandises à l'étranger. Presque toutes les entreprises engagées dans le commerce international disposent d'au moins quelques distributeurs étrangers et la plupart des exportateurs auront donc un jour ou l'autre à rédiger un contrat international de concession commerciale. Cette nouvelle édition tient compte des importants changements survenus depuis la publication de la première version, notamment en ce qui concerne le régime européen des restrictions verticales de concurrence, ainsi que de la nécessité d'harmoniser le modèle avec la formule CCI simplifiée publiée en 2001. (2002)

No. de pub. CCI 646F (CD-ROM inclus)

Disponible en français

138,00 \$

ICC Model Mergers & Acquisitions Contract 1 – Share Purchase Agreement

This ICC model contract is the first in a series of ICC international Merger & Acquisition (M&A) agreements. The notion of M&A agreements regards, broadly speaking, the transfer of a company or a business and covers a variety of contracts. This first model is a Share Purchase Agreement (SPA) in its simplest form, i.e. the acquisition of the entire issued share capital of one company. It is intended to assist parties and lawyers who are not specialized in M&A contracts to draft a simple contract covering the most common issues involved. This means that the model may not be appropriate for complex transactions nor for acquisitions of public companies. The SPA contract takes account of all these specifics and contains enough flexibility for the parties to work out special situations for themselves.

ICC Pub. No. 656 (CD-ROM included)

Available in English

\$129,00

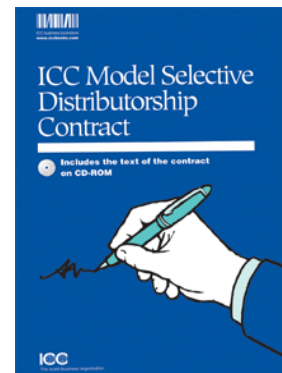
ICC Model Selective Distributorship Contract

The *ICC Model Selective Distributorship Contract* covers agreements which allow the exporter to better control the way his products are marketed by creating a direct link between the exporter and the retailers who sell his products to the end consumer. The *ICC Model Selective Distributorship Contract* is one means of ensuring that products are marketed through a network of qualified resellers. The *ICC Model Selective Distributorship Contract* provides a sound legal basis upon which parties can quickly establish an even-handed agreement acceptable to both sides. It saves resources for companies and their legal advisers.

ICC Pub. No. 657

Available in English

\$129,00



ICC Model Turnkey Contract for Major Projects

International turnkey construction projects are often complex transactions, requiring correspondingly complex legal documentation. Moreover, many such major construction projects are an important element in international development, and it is vital that the arrangements put in place be durable, clear and equitable. ICC has prepared ICC Model Turnkey Contract for Major Projects for use in major projects in order to provide contractors and employers with a unique, balanced platform that is fair to all parties. At the same time, the model accommodates the desire of all parties for price and scope certainty, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks. (2007)

ICC Pub. No. 659

Available in English

\$138,00

ICC Legal Handbook on Global Sourcing Contracts

The ICC Legal Handbook on Global Sourcing Contracts will serve as a practical introduction to companies and their legal advisors on the issues frequently encountered in transactions involving the transfer of a vital service or process from a client to a provider, particularly in an international context.

ICC Pub. No. 663

Available in English

\$111,00



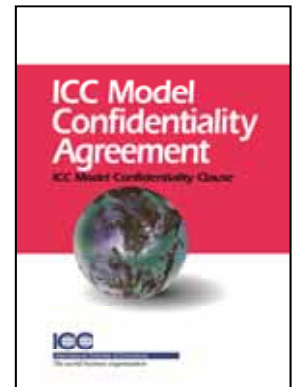
ICC Model Confidentiality Agreement

The model confidentiality agreement and stand-alone model confidentiality clause are designed to assist business people and lawyers by providing balanced, reliable models that can be used in transactions across sectors and borders. In particular, the models allow parties flexibility to tailor the provisions to their transactions, providing alternative language for situations having more than one solution, and highlighting issues that warrant consideration. Practical and flexible, ICC Model Confidentiality Agreement and ICC Model Confidentiality Clause are essential tools to help businesses engaged in international transactions protect their competitive edge.

ICC Pub No. 664

Available in English

\$74,00



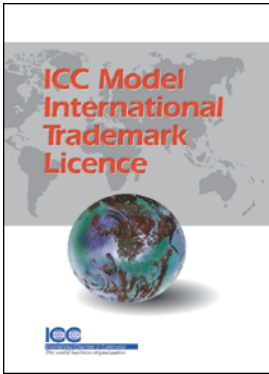
Drafting and Negotiating International Commercial Contracts

In his book, *Drafting and Negotiating International Commercial Contracts*, Professor Fabio Bortolotti, a world-renowned expert on contract law, clarifies the issues surrounding these contracts and provides solutions to the thorny problems they raise. Drafting an international contract can be a risky business. Yet with the increasing globalization of markets, these cross-border contracts are becoming a common practice for most traders, as well as for the lawyers assisting them. At the same time, international contracts remain a difficult and mysterious subject for business people as well as their lawyers.

ICC Pub No. 671

Available in English

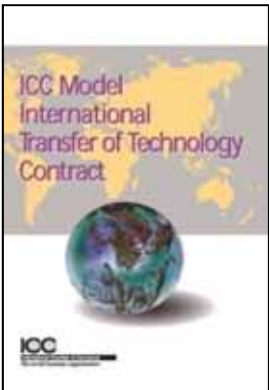
\$304,00



ICC Model International Trademark Licence

ICC Model International Trademark Licence addresses the situation where the owner of a well-known trademark licences the trademark to a company which will use it with respect to products other than those manufactured or sold by the licensor. ICC Model International Trademark Licence is the newest addition to the series of international model business contracts developed and published by ICC. This model contract addresses the situation where the owner of a wellknown trademark licences the trademark to a company which will use it with respect to products other than those manufactured or sold by the licensor.

ICC Pub. No. 673
Available in English
\$138,00



ICC Model International Transfer of Technology Contract

As technology and intellectual property rights become increasingly important in today's international business community, more and more companies across the globe are concluding transactions to transfer technology among business entities. Recognizing the need to provide the marketplace with assistance on this highly technical subject, the International Chamber of Commerce has produced the ICC Model International Transfer of Technology Contract. (2009)

ICC Pub. No. 674
Available in English
\$116,00

ICC Model Subcontract

International turnkey construction projects are often multifaceted transactions and require complex legal documentation. ICC Model Subcontract is the answer for all those who seek a reliable and balanced standard form to avoid drowning in a flood of papers and documents. Mainly designed for major turnkey projects, this model is flexible enough to be used as a subcontract to other standard forms of contract as well. Perfect complement to the ICC Model Turnkey Contract for Major Projects, this vital tool for international business transactions completes ICC's series of successful model contracts. It takes a fair and equitable approach to both contractors and subcontractors. Thus considering the interests of all parties, this model provides for price and scope certainty, swift and effective dispute resolution and complete, informed and responsible allocation of risks. (2011)

ICC Pub. No. 706
Available in English
\$125.00



ICC Model International Franchising Contract

To keep up with latest developments across the world, ICC's experts have now updated the successful Model International Franchising Contract. This update includes a significantly expanded introduction, providing valuable information for users on issues such as anti-trust rules and questions of laws applicable to franchises. A helpful commentary offers alternative drafting solutions adapted to more specific needs and identifies potential pitfalls. (2011)

ICC publication 712E
Available in English
\$115.00



International Banking | Crédits documentaires

UCP 600 series | Series RUU 600

ICC Uniform Customs and Practice for Documentary Credits (UCP 600)

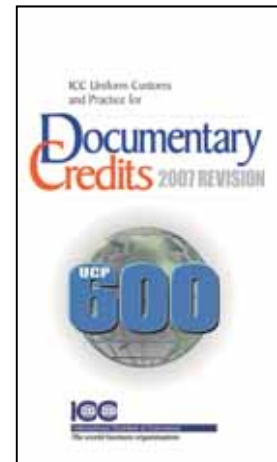
Contains important new provisions in the fields of transport, insurance and compliance, which will form the basis of letter of credit transactions for years to come. The revised UCP includes a “Definitions” article designed to clarify the meaning of key terms, a changed practice for giving a notice of refusal and other mediation you will need to know. It includes Version 1.1 of the eUCP – 12 article of ICC’s supplement to the UCP that govern presentation of documents in electronic form.

Book format. (2007)

ICC Pub. No. 600

Available in English

\$46,00



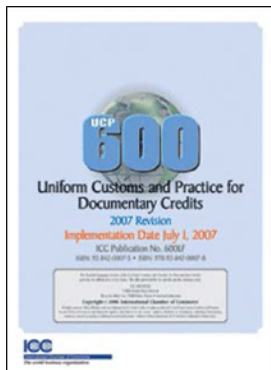
Règles et Usances Uniformes de l'ICC Relatives aux Crédits Documentaires (RUU 600)

Les RUU 600 contiennent d'importantes nouvelles dispositions concernant le transport, les assurances et les normes de conformité, qui faciliteront l'utilisation des crédits documentaires pour les années à venir. Cette révision inclut un nouvel article « Définitions » donnant la signification exacte des termes clés, de nouveaux standards concernant les refus de transactions, ainsi que d'autres modifications des Règles. RUU 600 contient également la version 1.1 des e-RUU, soit 12 articles supplémentaires, régissant la présentation des documents électroniques. Cette édition bilingue anglais-français affiche le texte des RUU dans les deux langues, pour une plus grande facilité de lecture. (2007)

No. de pub. CCI 600EF

Disponible en français/anglais

52,00 \$



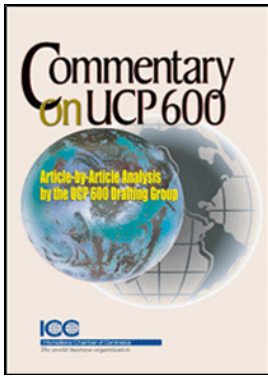
ICC Uniform Customs and Practice for Documentary Credits (UCP 600)

Contains important new provisions in the fields of transport, insurance and compliance, which will form the basis of letter of credit transactions for years to come. The revised UCP includes a “Definitions” article designed to clarify the meaning of key terms, a changed practice for giving a notice of refusal and other mediation you will need to know. It includes Version 1.1 of the eUCP – 12 article of ICC’s supplement to the UCP that govern presentation of documents in electronic form. The leaflet contains the full text of the UCP 600 in a handy format. 8 page, fold-out Leaflet, size 21 x 29.7 cm. (2007).

ICC Pub. No. 600LF

Available in English

\$13.00 each or per pack of 25 for \$184.00



Commentary on UCP 600

Commentary on UCP 600 is written by members of the UCP 600 Drafting Group and reflects the Drafting Group's personal views. Each article or sub-article is analyzed under four different topics, and provides valuable insight into the thinking of those who drafted UCP 600. It is the reference book of choice for students and users of letter of credit rules.

ICC Pub. No. 680

Available in English

\$100,00

Commentaires sur les RUU 600

La publication a été écrite par le groupe de rédaction des RUU600 et reflète leurs points de vue personnels. Chaque article est étudié selon quatre axes: le texte de l'article, les modifications apportées par rapport aux RUU 500, les commentaires du groupe de rédaction, et les renvois aux autres articles des RUU 600.

No. de pub. CCI 680F

Disponible en français

100,00 \$

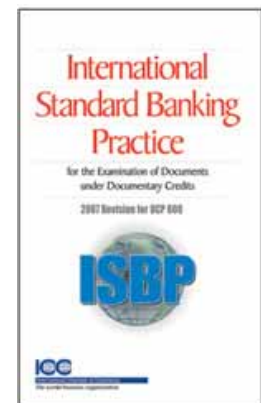
International Standard Banking Practice (ISBP)

This publication, an update of the successful ICC Publication 645, reflects international standard banking practice for all parties to a documentary credit under UCP 600. Figures show that more than 50% of credits are rejected for discrepancies on first presentation. The new ISBP, by encouraging a uniformity of practice worldwide, should reduce that figure dramatically and, by doing so, facilitate the flow of world trade. ISBP was conceived as an intelligent checklist of procedures for document checkers to follow in examining the documents presented under letters of credit. While not a substitute for the UCP, which remains the guiding text, the ISBP demonstrate how the UCP is to be integrated into day-to-day practice. (2007)

ICC Pub. No. 681

Available in English

\$46,00



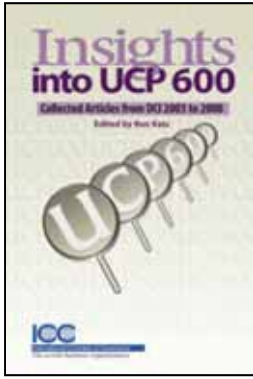
Pratiques Bancaires Internationales Standard (PBIS)

Pratiques bancaires internationales standard (PBIS) pour l'examen de documents en vertu d'un crédit documentaire, révision 2007 pour les RUU 600, est la mise à jour de la publication ICC No. 645 et éclaire le fonctionnement pratique quotidien des RUU 600 – les règles d'ICC universellement utilisées en matière de crédits documentaires – dont il constitue le complément. Les statistiques montrent que plus de 50% des crédits sont rejetés pour irrégularité lors de la première présentation des documents. Les nouvelles PBIS encouragent une uniformisation des pratiques à travers le monde, ce qui permettra de réduire ce chiffre et de faciliter les échanges internationaux. Les PBIS ne remplacent pas les RUU qui restent le texte de référence, mais les complètent, en illustrant comment les RUU doivent être intégrées aux pratiques quotidiennes (2007)

No. de pub. CCI 681F

Disponible en français

46,00 \$



Insights into UCP 600

DCInsight is the most respected magazine in the field of documentary credits. Insights into UCP 600 contains almost 70 articles on UCP 600 written for the magazine DCInsight during the five years from 2003 to 2008: 39 articles written prior to the adoption and 30 articles after the adoption of UCP 600. This rare collection of articles from the magazine will enhance the understanding of UCP 600 for all users and students of documentary credits. 2008

ICC Pub. No. 682

Available in English

\$138.00

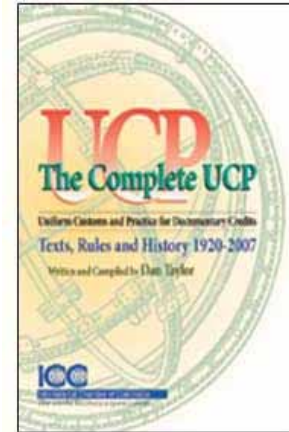
The Complete UCP

The Uniform Customs and Practice for Documentary Credits (UCP), developed by ICC, are rules used by letter of credit practitioners the world over. But most practitioners know very little about the UCP's creation and how they have developed over the years. The Complete UCP traces the history of the rules from their inception more than 70 years ago through their latest revision, UCP 600, which came into effect on 1 July 2007. More than just a history, The Complete UCP provides valuable insights into the most successful private rules for trade ever developed. This important work will enhance your understanding of UCP 600. (2008)

ICC Pub. No. 683

Available in English

\$138,00



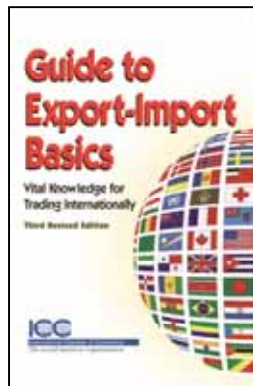
Guide to Export-Import Basics

International trade, a key engine of economic growth, is valued at trillions of dollars each year. However, the techniques of how to export and import are often a mystery to business persons and enterprises. Guide to Export-Import Basics, now in its third revised edition, examines the trade resources developed by the International Chamber of Commerce (ICC) to help you make the most of international markets. (2008)

ICC Pub No. 685

Available in English

\$145,00



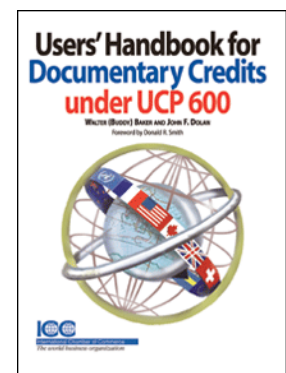
Users' Handbook for Documentary Credits under UCP 600

Users' Handbook for Documentary Credits under UCP 600 is designed to serve as an introduction to users of documentary credits, that is, to sellers and buyers who seek to increase their access to cross-border markets. It strives to demonstrate the way commercial parties and bankers have used this remarkable commercial device, the documentary credit, to achieve their objectives. (2008)

ICC Pub No. 694

Available in English

\$120,00



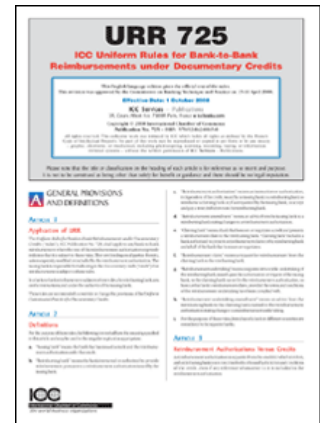
ICC Uniform Rules for Bank-to-Bank Reimbursements under Documentary Credits

ICC's Uniform Rules for Bank-to-Bank Reimbursements under Documentary Credits (URR) have recently been revised. The revision, ICC Publication No. 725, was necessary to bring these long-standing rules into conformity with UCP 600, ICC's universally used rules on letters of credit, which came into effect on 1 July 2007. URR 725 contains a number of technical changes from the previous version, URR 525, and will be used by all letter of credit practitioners who elect to incorporate the revised URR into their letters of credit. This revision was approved by the Commission on Banking Technique and Practice on 15-16 April 2008.

ICC Pub No. 725

Available in English

\$56.00 (package of 10 leaflets)



Règles Uniformes pour les Remboursements de Banque à Banque en vertu des Crédits Documentaires

Mise à jour des Règles Uniformes d'ICC pour les Remboursements de Banque à Banque en vertu des Crédits Documentaires. Date d'entrée en vigueur: 1er Octobre 2008. Les Règles Uniformes d'ICC pour les Remboursements de Banque à Banque en vertu des Crédits Documentaires ont été mises à jour. Cette mise à jour a été approuvée par la Commission des Techniques et Pratiques bancaires et entrera en vigueur le 1er Octobre 2008. Une actualisation des RUR 725 était nécessaire afin de maintenir une cohérence avec les RUU 600.

No. de pub. CCI 725EF

Format bilingue

\$74.00 (paquet de 10)

2005 Annual Survey of Letter of Credit Law & Practice

Available each year since 1992, the *Annual Survey of Letter of Credit Law & Practice* has consistently proven an indispensable tool for leading letter of credit specialists. Containing input from top experts around the world, this indispensable reference book contains ALL relevant letter of credit articles, cases and rules for the year 2004. Handsomely gathered under one hard-bound cover, all the year's critical LC information contained in the Annual Survey book is completely indexed for ease of reference.

ICC Pub. No. 960

Available in English

\$249.00

2006 Annual Survey of Letter of Credit Law & Practice

The *Annual Survey of Letter of Credit Law & Practice* has proven to be an excellent tool for leading letter of credit specialists since 1992. This practical reference book contains all relevant letter of credit articles, cases and rules for the year 2005 from top experts around the world. With the revised UCP scheduled for completion in late 2006, the *Survey* provides an advance look at some of the most crucial issues to be addressed in the revision. All LC information contained in the Annual Survey book is indexed for ease of reference, in one hardcover volume.

ICC Pub No. 962

Available in English

\$249.00

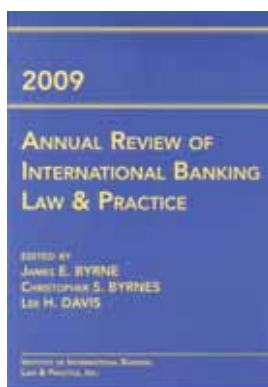
2009 Annual Review of International Banking Law & Practice

The 2009 Annual Review of International Banking Law and Practice contains all relevant court decisions, statutes and governmental actions related to international banking, letters of credit and trade finance, and it will be an important reference for bankers, lawyers, and academics. It provides the industry's most complete international reporting and analysis of Letter of Credit and Guarantee cases from around the world. New Format: electronic edition on a CD. (2009)

ICC Pub No. 970

Available in English

\$232.00



2011 Annual Review of International Banking Law & Practice

This covers all reported letter of credit and independent guarantee court decisions from around the world of the past year. Again available in electronic format, this edition allows users to easily search key terms. This unique all in one reference tool tracks industry activity impacting ICC rules (UCP600, URDG758, ISP98), and other incidents influencing international banking.

ICC publication 971E

Available in English

\$185.00

UCP 500 Series | Series RUU 500

ICC Uniform Customs and Practice for Documentary Credits (UCP 500) + eUCP

Indispensable for modern-day bankers, this compact, handy format contains the eUCP and UCP 500, plus major ICC documents, including selected Opinions of the ICC Banking Commission and decisions on the euro. (2002)

ICC Pub. No. 500-2

Available in English

\$42.00

Supplement to the UCP 500 for Electronic Presentation (eUCP)

A slim leaflet containing the 12 articles of the eUCP designed to be easily inserted into your existing copies of UCP 500. The new rules provide helpful definitions of terms that have different meanings in the electronic and paper worlds. The eUCP also address other key issues of electronic presentation, such as format and notice of refusal. (2002)

ICC Pub. No. 500-3

Available in English

\$75.00/Pack of 10 or \$9.00/Copy

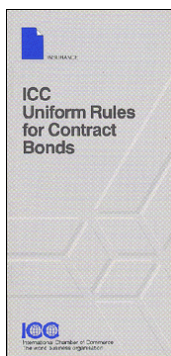
Supplément aux RUU 500 pour les présentations électroniques (eRUU)

Une petite brochure renfermant les 12 articles des eRUU, conçue pour être facilement insérée dans les copies des RUU 500. Les nouvelles règles renferment des définitions utiles des termes qui ont une signification différente dans les univers de l'électronique et du papier. Les eRUU abordent également d'autres thèmes clés de la présentation électronique, notamment le format et l'avis de refus. (2002)

No. de pub. CCI 500-3F

Disponible en français

75,00 \$ pour un paquet de 10 ou 9,00 \$ l'exemplaire



ICC Uniform Rules for Contract Bonds

Designed specifically for the insurance industry, the *ICC Uniform Rules for Contract Bonds* are a set of rules designed to secure uniform practice in the operation and enforcement of bonds. Clear and concise, the rules will provide an invaluable aid to business people, traders, lawyers and financial institutions. (1993)

ICC Pub. No. 524

Available in English

\$28,00

Règles uniformes de la CCI pour les remboursements de banque à banque

La CCI a élaboré un ensemble de règles pour documenter les pratiques internationales et normaliser le traitement des remboursements de banque à banque. Devant être utilisées conjointement avec l'article 19 des règles UCP 500, les nouvelles règles : expliquent clairement que les remboursements ne sont pas des engagements

irrévocables; clarifient les questions relatives à l'expiration des remboursements; établissent un délai raisonnable, ne devant pas excéder trois jours bancaires, pour le traitement des demandes par la banque de remboursement; énoncent avec précision les conditions dans lesquelles les demandes de remboursement doivent et ne doivent pas être authentifiées; énumèrent les documents qu'une banque demandant le remboursement doit inclure dans sa demande si l'opération de crédit et/ou de remboursement l'exige. (1995)

No. de pub. CCI 525F

Disponible en français seulement

18,00 \$

International Standby Practices ISP 98

The 89 rules in *International Standby Practices (ISP98)* offer precise and detailed framework for practitioners dealing with standby letters of credit. Written exclusively for standbys, *ISP98* will reduce the cost and time of drafting, limit problems in handling and avoid countless disputes and unnecessary litigation that previously have resulted from the absence of internationally agreed rules on standbys. Created by the Institute of International Banking Law & Practice, revised in cooperation with the ICC and designed to be compatible with the UNCITRAL Convention on Independent Guarantees and Stand-by Letters of Credit, the ISP rules are the product of consultation involving bankers, lawyers, merchants, credit managers, government agencies, regulators and academics. (1998)

ICC Pub. No. 590

Available in English

\$45,00



Opinions of the ICC Banking Commission 1997, More Queries & Responses on UCP 500

More than 50 new queries from banks, lawyers and freight forwarders concerning real life problems are raised and answered. New in this edition is the consolidated index listing the terms and issues in this volume as well as the previous 1995-1996 edition making these respected responses to your queries easier to locate. (1998)

ICC Pub. No. 596

Available in English

\$84,00

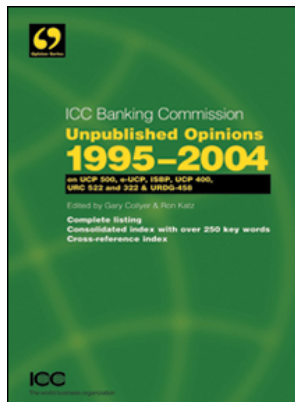
Opinions of the ICC Banking Commission (1998-1999), Queries & Responses on UCP 500, 400, URC 522

The third volume in the series contains over 80 opinions of the Banking Commission and serves as a guide to bankers, traders, practitioners and the courts as to how UCP 500 should be applied on a daily basis. (2000)

ICC Pub. No. 613

Available in English

\$92,00



Unpublished Opinions of the ICC Banking Commission, 1995-2004

Unpublished Opinions of the ICC Banking Commission, 1995-2004, contains more than 120 Opinions, 109 of which have never been published in book form before, this volume includes Opinions decided on *UCP 500*, *URR 525*, *UCP 400*, *URC 522*, *URC 322* and *URDG 458*. Also included for the first time are Opinions relating to the eUCP, the UCP 500's supplement for electronic presentation of documents, and ISBP, a Banking Commission checklist showing how UCP 500 should be applied in everyday practice. The ISBP, praised by practitioners, has been credited with reducing unacceptably high L/C discrepancy rates.

ICC Pub. No. 660

Available in English

\$250,00

ICC Banking Commission Collected Opinions (1995-2001)

Seven years of ICC Banking Commission Opinions can be found in this one, hardback volume, presenting answers to over 300 queries on UCP 500 and other major ICC banking rules. Bankers will no longer need to leaf through different books to find the opinion they are looking for – *Collected Opinions* includes the totality of the three previously published volumes on UCP 500, as well as over 125 new opinions published here for the first time. This one key reference source includes the added advantage of a complete indexation by UCP article, as well as a consolidated key word index, making it easier to quickly find the precise opinion that answers your query. All opinions indicate the date they were decided and, if one opinion has been overruled by a later opinion, this is clearly indicated in the text.

ICC Pub. No. 632

Available in English

\$230,00

International Standard Banking Practice (ISBP)

A practical complement to UCP 500, the *International Standard Banking Practice for the Examination of Documents under Documentary Credits (ISBP)* revolutionizes the way documents under letters of credit are examined. This invaluable text, the product of more than two years of work by the ICC Banking Commission, demonstrates how UCP 500 – the ICC's internationally used rules on documentary credits – work in day-to-day practice. Apparent/alleged discrepancies, personal opinions, different experiences amongst practitioners, different attitudes, subjective approaches, questions of interpretation –all of these result in wasted time, slowdowns in world trade and costly and unnecessary disputes. (2003)

ICC Pub. No. 645

Available in English or French

Pack of 10 \$300.00/Single Copy \$35.00

Pratiques bancaires internationales standard (PBIS)

Ce nouveau texte essentiel, fruit de plus de deux ans de travail de la Commission bancaire de la CCI, éclaire le fonctionnement pratique quotidien des RUU 500 – les règles de la CCI universellement utilisées en matière de crédits documentaires – dont il constitue le complément longtemps attendu. Les statistiques montrent que 60 à 70 % des crédits sont rejetés pour irrégularité lors de la première présentation des documents. Non-conformité apparente ou alléguée, points de vue personnels, expérience variable des professionnels, différences d'attitude, approches subjectives et questions d'interprétation sont autant d'éléments qui entraînent des pertes de temps, un ralentissement du commerce international et de coûteux et inutiles litiges. Les nouvelles PBIS, en encourageant l'uniformité mondiale des pratiques, devraient faire radicalement baisser ce chiffre. (2003)

No. de pub. CCI 645F

Disponible en français

300,00 \$ pour un paquet de dix ou 35,00 \$ l'exemplaire

Collection Series | Series relatives aux encaissements

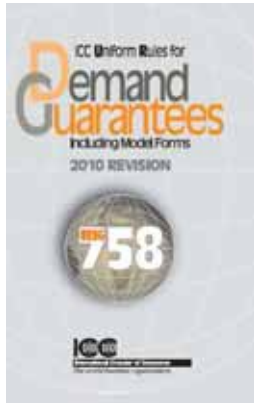
Uniform Rules for Collections – a Commentary

Each of the Rules is followed by the relevant commentary - noting points of interest, highlighting the issues raised and expanding on them. The comments made reflect the views expressed by the Working Party, give further guidance on practical issues which arise during the handling of collections, provide an insight into the line of thought running through the discussions of the Working Party and will assist training personnel both in the banks and in the commercial and other disciplines involved, to use more of a common approach in their training work to the ultimate benefit of the handling of Collections overall. Includes a comparative index showing the evolution of the revised rules. (1995)

ICC Pub. No. 550

Available in English

\$46,00



ICC Uniform Rules for Demand Guarantees

In the years since their adoption, the URDG have gained increasingly broad international acceptance, including official recognition and use by bankers, traders, industry associations and international organizations including UNCITRAL and the World Bank. More than an update of the existing rules, the revised URDG 758 is a new set of rules for the twenty-first century, one that is clearer, more precise and more comprehensive. It contains significant changes practitioners will need to know. (2010)

ICC Pub No. 758

Available in English

\$47.00

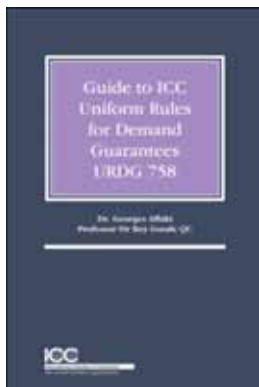
Règles uniformes de la Chambre de Commerce Internationale (ICC) relatives aux Garanties sur Demande

Devenu un standard international en matière de garanties, les RUGD ont une portée considérable dans les opérations financières et de commerce international, portant sur des milliards d'euros d'en cours annuels. Adaptées aux besoins du 21^{ème} siècle, ces nouvelles RUGD sont équilibrées et justes pour l'ensemble des parties : donneurs d'ordre, banques émettrices, bénéficiaires. (2010)

ICC Pub. No. 758EF

Disponible en Anglais-Français

62,00



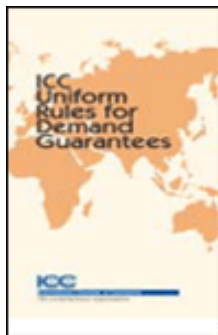
Guide to ICC Uniform Rules for Demand Guarantees URDG 758

This Guide shows the reader how to make the most of URDG 758. Renowned experts in the field, Sir Roy Goode and Georges Affaki explain the fundamental principles of the URDG 758 rules, their scope and the advantages they offer to each party involved in a guarantee structure. The authors, demonstrate how the URDG apply and how demand guarantees are distinguished from other forms of sureties and guarantees. (2011)

ICC Publication 702E

Available in English

275.00



ICC Uniform Rules for Demand Guarantees

This publication reflects international practice in the use of demand guarantees while at the same time preserving the goal of the original rules to balance the interests of the different parties and curb abuse in the calling of guarantees. The *Uniform Rules for Demand Guarantees*, which cover not only relations between guarantor and beneficiary but also those arising under counter-guarantees, represent a major contribution to the adoption of uniform practice in this important field of international trade finance. (1992)

ICC Pub. No. 458

Available in English

\$39,00

Règles et usances uniformes de la CCI relatives aux garanties sur demande

Ces règles indispensables s'appliquent aussi bien aux garanties sur simple demande qu'aux garanties exigeant la présentation d'une décision de justice ou d'une sentence arbitrale, ou encore aux formes intermédiaires de

garantie nécessitant par exemple du bénéficiaire une déclaration de défaillance. Claires et précises, elles ont pour ambition d'uniformiser les pratiques en matière de garanties. (1992)

No. de pub. CCI 458F

Disponible en français

39,00 \$

Guide to the ICC Rules for Demand Guarantees

Provides an introduction to the law and practice of demand guarantees and describes the structure of relationships when the guarantees are issued, general overview section showing the rules in operation and the inter-action of various sections, contains article-by-article commentary on each rule. (1992)

ICC Pub. No. 510

Available in English

\$80.00

Other | Autres

Règles uniformes de la CCI pour les garanties contractuelles

Destinées spécifiquement au secteur de l'assurance, les *Règles uniformes de la CCI pour les garanties contractuelles* sont un ensemble de règles visant à garantir une pratique uniforme dans le fonctionnement et l'application des garanties. Ces règles claires et concises apporteront une aide inestimable aux gens d'affaires, aux négociants, aux avocats et aux institutions financières. (1993)

No. de pub. CCI 524F

Disponible en français

28,00 \$

Règles uniformes pour les garanties contractuelles

Cette brochure présente les règles régissant les garanties contractuelles et explique leur fonctionnement dans l'introduction. Elle porte sur les cautionnements de soumission, les garanties d'exécution et les garanties de remboursement fournis par les banques, les sociétés d'assurances et autres garants pour garantir l'exécution d'une offre ou d'un contrat. (1978)

No. de pub. CCI 325F

Disponible en français seulement

17,00 \$

Incoterms / Trade | Incoterms / Commerce

Incoterms® 2010 | Incoterms® 2010



Incoterms® 2010

As international trade becomes more and more complex, universal rules are essential to avoid misunderstandings and costly disputes. Regularly incorporated into sales contracts worldwide, Incoterms® rules define the responsibilities of buyers and sellers for the delivery of goods. Incoterms®2010 continues a 70-year ICC tradition of providing updated and revised rules to reflect the latest developments in the trading environment. (2010)

ICC Pub. No. 715EF

Bilingual English/French

\$110,00

Note : The cover image is in French only. Text is in English and French.

Incoterms® 2010

Le commerce international devient de plus en plus complexe. Dans ce contexte, l'utilisation de règles universellement acceptées est essentielle pour éviter malentendus et litiges coûteux. Les Incoterms® sont régulièrement inclus dans les contrats commerciaux internationaux et définissent les responsabilités des vendeurs et celles des acheteurs pour la livraison de marchandises. La publication Incoterms®2010 confirme cette tradition depuis 70 ans et reflète les derniers développements dans l'environnement commercial.

ICC Pub. No. 715EF

Version bilingue anglais-français

110,00 \$



Incoterms® 2010 Wallchart

This practical wallchart explains all 11 Incoterms® 2010 rules at a glance, ideal for classrooms, offices or as a gift for business partners. (2010) The wallchart is sold in packs of ten.

ICC Pub. No. 716L

Available in English

\$140,00 per pack of 10



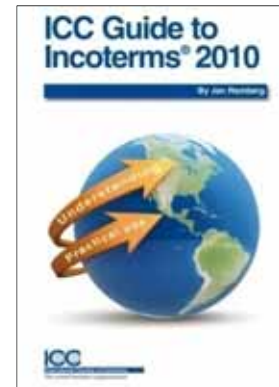
ICC Guide to Incoterms® 2010

ICC's Incoterms® rules have been revised to take account of the latest changes in contemporary commercial practice. An understanding of the modifications to the 2000 edition is essential to ensuring that Incoterms® 2010 are applied in the most efficient way worldwide. ICC Guide to Incoterms® 2010 analyzes in detail each of the 11 Incoterms® rules. Diagrams and illustrations facilitate their understanding. This Guide explains the history of these ground-breaking international commercial terms. Invaluable companion for everyone involved in cross border transactions, it shows how the Incoterms® rules work in conjunction with other contracts. (2011)

ICC Pub. No. 720E

Available in English

\$125,00



Incoterms 2000 | Incoterms 2000



Incoterms 2000

First created in 1936, Incoterms are recognized worldwide as indispensable evidence and description of the buyer's and seller's responsibilities for delivery under a sales contract. When both parties to a transaction specify the delivery as being according to Incoterms, there need be no dispute arising from that aspect of the transaction. In this first revision for 10 years, *Incoterms 2000* modifies some of the existing terms and provides an updated format for ease of use. Most sales contracts drafted after 1 January 2000 will make reference to this latest revision in the text of the contract. (1999)

ICC Pub. No. 560

Bilingual Publication

\$92,00

Incoterms 2000

Créés en 1936, les Incoterms sont reconnus mondialement comme une preuve et une description indispensable des responsabilités de l'acheteur et du vendeur en ce qui a trait à la livraison aux termes d'un contrat de vente. Lorsque les deux parties à une transaction précisent que la livraison doit se conformer aux Incoterms, cet aspect de la transaction ne soulève aucun différend. Cette première révision d'*Incoterms 2000* en dix ans modifie certains termes actuels et est présentée en un format actualisé plus pratique. La majorité des contrats de vente rédigés après le 1^{er} janvier 2000 feront référence à cette dernière révision. (1999)

No. de pub. CCI 560

Publication bilingue

92,00 \$

Incoterms 2000 Wall Chart

Thirteen Incoterms at a glance—this wall chart presents a clear vertical comparison of the seller and buyer's responsibilities for cost, risk and carriage of goods; the points of export and import clearance; an explanation of the four groupings and their critical points. Full poster size (29.7 x 63 cm) can be pinned to the wall, or folded and put into files; matt-finish, laminated card; space for adding a company's stamp or sticker.

ICC Pub. No. 614

Available in English

Pack of 10 \$138,00 / Single Chart \$15.00



Tableau mural des Incoterms 2000

Ce tableau mural donne un aperçu instantané de treize Incoterms – il présente une comparaison verticale claire des responsabilités de l'acheteur et du vendeur en ce qui a trait au coût, au risque et à l'acheminement des

marchandises; les points de dédouanement à l'exportation et à l'importation; une explication des quatre groupements et de leurs points critiques. De la grandeur d'une affiche (29,7 x 63 cm), il peut être épinglé au mur ou plié et rangé dans les dossiers; carte laminée au fini mât; espace prévu pour le timbre ou l'autocollant de la société.

No. de pub. CCI 614F

Disponible en français

138,00 pour un paquet de dix ou 15,00 \$ l'unité

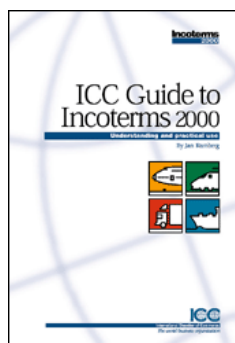
Incoterms 2000: A Forum of Exports

Incoterms 2000: A Forum of Experts is the full transcript of an ICC conference in Paris which launched the millennium revision of these famous trade terms. Four experts representing different fields explain the major changes in the new Incoterms and how they impact on transport procedures, customs and documentary credits. Each presentation is followed by a series of pertinent questions from the audience. An insight into the reasons for the revision, and a frank discussion of users' major questions on *Incoterms 2000*, this publication gives users of Incoterms a deeper understanding of how the terms work and how they govern the responsibilities of buyers and sellers in international trade. (2000)

ICC Pub. No. 617

Available in English

\$83,00



Guide to Incoterms 2000

Even clearer and more practical than previous Incoterms guides, the *Guide to Incoterms 2000* includes a number of illustrative diagrams as well as 13 full-colour charts summarizing each Incoterm. It covers (1) understanding Incoterms; (2) the four groups of Incoterms – E-, F-, C- and D – and their differences; (3) the seller's and buyer's obligations – where the responsibilities lie; (4) the critical points of each Incoterm, illustrated in full-colour diagrams. (1999)

ICC Pub. No. 620

Available in English

\$138.00

Guide des Incoterms 2000

Plus clair et plus pratique que les guides des Incoterms précédents, le *Guide des Incoterms 2000* comporte plusieurs diagrammes explicatifs ainsi que 13 tableaux polychromes résumant chaque Incoterm. Les thèmes abordés sont (1) comprendre les Incoterms; (2) les quatre groupes d'Incoterms – E, F, C et D – et leurs différences; (3) les obligations de l'acheteur et du vendeur – secteurs de responsabilité; (4) les points critiques de chaque Incoterm, illustrés à l'aide de diagrammes polychromes. (1999)

No. de pub. CCI 620F

Disponible en français

138,00 \$

Mots-clés en commerce international (4^e édition)

Que vous soyez appelé à négocier un contrat, à traiter des crédits documentaires, à remplir un document de transport ou à planifier un nouveau programme de marketing, vous devez savoir comment communiquer sur le nouveau marché international. Cet ouvrage est l'outil de travail idéal, offrant une source de terminologie commerciale exacte et mise à jour en français, en allemand, en anglais, en espagnol et en italien. Le livre comprend plus de 3 000 rubriques et sous-rubriques dans ces cinq langues. (1996)

No. de pub. CCI 417-4

Publication multilingue

92,00 \$

Managing Interest Rate Risk

This guide looks at what factors may change interest rates and then goes on to examine how these changes can in themselves affect the economic and business environment. The publication sets out a simple model which any company or businessman can adapt to their own needs; it covers the setting of objectives in interest rate

management and how this should be linked to a firm's other objectives and then looks in-depth at the types of interest rate exposure a company may face. A practical book packed with examples, many based on real-life incidents. (1998)

ICC Pub. No. 572

Available in English

\$65.00

Investing and Trading in Emerging Markets

Provides advice to investors on minimizing the high level of risk so often involved in emerging markets. This well-structured text offers a balanced approach to investment and its pitfalls, with an up-to-date assessment of investment opportunities since the renowned "Contagion Crisis" of the late nineties. Accompanied by explanatory graphs and treating a number of important issues for the trader and investor, the book is an invaluable reference tool, full of practical advice and real-life examples. (2000)

ICC Pub. No. 582

Available in English

\$65.00

Bills of Exchange (3rd edition)

Newly expanded to cover 29 more countries than the previous edition, *Bills of Exchange* now includes countries in Asia and Oceania, as well as those in eastern and western Europe. This publication describes the fundamentals of the Geneva Uniform Law on Bills of Exchange and Promissory Notes and then shows the major differences among the laws of European and Asian states which have ratified or adopted the Geneva system, as well as the differences between the common law countries. For the first time, *Bills of Exchange* also includes an English translation of the new Chinese Law on Negotiable Instruments, as well as a bibliography with references to international publications in the field. There is also important information on the Euro and how it impacts on bills of exchange. (1999)

ICC Pub. No. 593

Available in English

\$87.00

Legal Aspects of International Trade in Art Vol. V

Provides a lively exchange of ideas on the complex and contentious subject of legal trade in international art, culture and civilization, including: Principles governing the legal trade of cultural objects discussed by world-renowned experts; An examination of the serious legal, practical, ethical and political issues involved in the recovering of works of art after armed conflict;. The problems of protecting immovable cultural property within historical sites. This book also tackles practical questions of conservation, transportation, insurance and financing. (1996)

ICC Pub. No. 532

Bilingual Publication

\$125.00

Aspects juridiques du commerce international de l'art (vol. V)

Cet ouvrage présente un échange d'idées dynamique sur le sujet complexe et litigieux du commerce légal de l'art, de la culture et de la civilisation internationaux, notamment : une analyse des principes régissant le commerce légal des objets culturels par des experts mondialement reconnus; un examen des graves enjeux légaux, pratiques, éthiques et politiques associés au recouvrement des œuvres d'art suite à un conflit armé; une analyse des problèmes associés à la protection des biens culturels immeubles des sites historiques. Le livre aborde également les aspects pratiques de la protection, du transport, de l'assurance et du financement.

(1996)

No. de pub. CCI 532

Publication bilingue

125,00 \$

Countering Counterfeiting

Essential for all those with an active interest in the field of counterfeiting, this new guide covers the complete range of problems involved. The report includes the international definition and history of counterfeiting and explains its effects on trade as well as how it may be addressed from both a practical and legal standpoint. As a comprehensive reference book but also handy “what to do” manual, the book will enable manufacturers to reduce their exposure to counterfeiting and deal with it if it affects them. (1997)

ICC Pub. No. 574

Available in English

\$144,00

Anti-Counterfeiting Technology Guide

Recent years have seen a boom in counterfeiting, which in turn has triggered a dramatic increase in the number of anti-counterfeiting technologies and systems in the market. Potential users can often have trouble deciding on which technology is best suited to their product. In analyzing the different options open to the technology user, this publication looks at: creating products and documents that are impossible to copy, alter, simulate or duplicate; cost effectiveness; durability; ease of application; ease of verification, with an emphasis on simplicity; and, how to incorporate technologies in a way that make them impossible to remove. (2001)

ICC Pub. No. 630

Available in English

\$179,00

Fighting Corruption – A Corporate Practices Manual

The new demands for better corporate governance pose a major challenge to corporate managers. Faced with a bewildering maze of new rules and regulations – on accounting, money laundering, conflicts of corporate interest – managers need a no-nonsense guide to cut through the fog of bureaucratic requirements. *Fighting Corruption*, written by businesspeople for businesspeople, is such a tool. The pace of new regulation requires that corporate managers have a practical guide to help them respond to the realities of doing business in the modern age. *Fighting Corruption*, produced by ICC, offers the tools to do so. *Fighting Corruption* answers a host of questions for managers including: How does a company develop a clear and enforceable code of conduct? What steps should a company take to ensure that it is hiring qualified and reputable agents? How does one develop an accounting policy with explicit prohibitions against off-the-books or false entries? How does a company assess its vulnerability to money laundering? (2003)

ICC Pub. No. 652

Available in English

\$95.00

The International Anti-Counterfeiting Directory 2004

It is often said that "if you can make it, they can fake it" and there can be little doubt that counterfeiting is growing at an alarming rate throughout the world. The *International Anti Counterfeiting Directory 2004*, compiled by the ICC Counterfeiting Intelligence Bureau, provides a vital one stop resource containing up to date information on counterfeiting, useful contact addresses and profiles on the leading global anti counterfeiting networks comprising law firms, technology companies and investigators. Contents include: Counterfeiting Perspectives – Fight Against Fakes; Holograms Explained; and Counterfeiting in China. (2004)

ICC Pub. No. 956

Available in English

\$75,00

Resolving International Intellectual Property Disputes

This book clearly explains the various processes which can be used to avoid full-blown litigation in the world of intellectual property disputes. The five chapters provide a detailed look into the nature of both intellectual property disputes and arbitration and mediation, covering a number of significant issues and the roles of those involved. The appendices are a useful set of seven arbitration and mediation rules. (2000)

ICC Pub. No. 592

Available in English

\$87.00

Preventing Financial Instrument Fraud

Recent years have seen a significant rise in the use of many documents – both genuine and fabricated, but always alleged to be of high value – that criminals and others use to raise and launder money. As well as providing a complete analysis of the financial instruments used, this book carefully dissects the flaws in a specimen Internet site that claims to offer outstanding (but false) investment opportunities. There are also a number of pertinent case studies that illustrate how criminals use documents to perpetrate a wide variety of very plausible scams, and how seriously the judiciary worldwide now treats this issue. Preventing Financial Instrument Fraud will provide an invaluable reference manual and training aid for those in financial services, professional and private investors, and law enforcement agencies. (2003)

ICC Pub. No. 648

Available in English

\$175.00

La technologie au service du règlement des différends commerciaux

La technologie moderne occupe une place de plus en plus importante dans le règlement des différends internationaux. Des bases de données et des systèmes de gestion des dossiers informatisés, Internet et le courrier électronique, la visioconférence et l'audioconférence contribuent à faciliter le traitement de grosses quantités de documents, à anéantir les distances physiques qui séparent souvent les participants et à réaliser des gains de temps et d'argent. La présente publication contient une collection d'articles et de documentation ayant rapport à l'utilisation des technologies de l'information et de la communication lors du règlement des différends du commerce international. Parmi les sujets traités vous trouverez : l'évolution et les enjeux du règlement en ligne des différends ; la nouvelle ressource NetCase de la Chambre de commerce internationale ; des standards opérationnels et des questions à prendre en considération lors du recours aux nouvelles technologies dans l'arbitrage international. (2004)

No. de pub. CCI 667F

Disponible en français

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