



July 29, 2010

The Honourable Christian Paradis, P.C., M.P.
Minister of Natural Resources
580 Booth Street, 21st Floor, Room C7-1
Ottawa, Ontario
K1A 0E4

Dear Minister:

In 2009, the Canadian Chamber of Commerce released a report, entitled *Powering up Canadian Prosperity: Realizing the energy sector's potential and ensuring continued access to a stable, secure, clean and flexible supply of affordable energy*, that called for all levels of government and all other stakeholders to come together to develop a Canadian Sustainable Energy Strategy. As a follow-up to that report, the Canadian Chamber is preparing a series of papers that discuss issues that were raised in our original paper in more detail.

I am attaching the first of our follow-on reports, *Powering up Canadian Prosperity: Growing the Energy Value Chain*, which we briefed your office on just prior to its release earlier this month. The energy sector is important to the Canadian economy through the value of the energy that it produces. However, it is also the basis for an entire value chain of products and services. For example:

- Processing companies can make additional technological advancements with oil sands bitumen, upgrading it into more advanced products, including synthetic crude oil and refinery products.
- Chemical manufacturers can use the byproducts from oil and gas production and upgrading to make chemicals and plastics.
- The expertise required to build and maintain nuclear power plants can be clustered and leveraged into research and advanced manufacturing.
- Equipment manufacturers can make the wind turbines and solar panels that are needed by energy companies to produce renewable power.
- Companies can use waste heat from their operations to generate electricity.

Growing our energy value chain will continue to be one of Canada's best opportunities for a competitive advantage in the global economy. This report discusses a number of ways in which governments can help ensure its long-term viability and growth.

420 - 360, rue Albert St.
Ottawa, Ontario
K1R 7X7



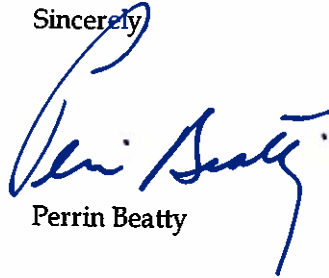
613.238.4000
613.238.7643

www.chamber.ca
info@chamber.ca

The Canadian Chamber of Commerce looks forward to working with the federal government on the development of a Canadian Sustainable Energy Strategy. The growth of the energy value chain will need to be part of that discussion.

I would be pleased to meet with you to discuss this paper and other issues related to Canada's energy sector.

Sincerely

A handwritten signature in blue ink, appearing to read "Perrin Beatty". The signature is fluid and cursive, with a large initial "P" and a long horizontal stroke.

Perrin Beatty

