



THE CANADIAN CHAMBER OF COMMERCE

LA CHAMBRE DE COMMERCE DU CANADA



July 21, 2009

The Honourable Tony Clement, P.C., M.P.
Minister of Industry
Industry Canada
235 Queen Street
Ottawa, ON K1A 0H5

Dear Minister:

The U.S. Chamber of Commerce and the Canadian Chamber of Commerce, in collaboration with members, Chambers, and 47 Canadian and U.S. associations, have come together to collect specific, near-term and practical recommendations on what can be done to reduce border-related costs while strengthening security.

Approximately 7.1 million jobs in the United States and 3 million jobs in Canada derive from the \$1.6 billion in two-way trade crossing our shared border every day. In the midst of an economic downturn, with costs escalating and offshore competition growing, there is an urgent need to reduce border costs and facilitate the movement of low-risk cargo and travelers.

If we are to emerge from the global economic downturn stronger and more competitive, we believe it is necessary for Canada and the United States to work together toward advancing near-term and achievable border facilitation. The enclosed binational and collaborative report entitled *Finding the Balance: Shared Border of the Future* offers recommendations to the Canadian and U.S. governments to increase participation in trusted shipper and traveler programs and efficiently use border resources to facilitate the movement of legitimate trade and travel. The report's

recommendations all incorporate inter-dependent strategies to achieve a mutually beneficial balance between North American security and competitiveness.

We would be pleased to further discuss these issues with you at a time of your convenience.

Sincerely,



Perrin Beatty
President and CEO
Canadian Chamber of Commerce



Thomas J. Donohue
President and CEO
U.S. Chamber of Commerce

Minister of Industry



Ministre de l'Industrie

Ottawa, Canada K1A 0H5

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The Honourable Perrin Beatty, P.C.
President and Chief Executive Officer
The Canadian Chamber of Commerce
360 Albert Street, Suite 420
Ottawa, Ontario K1R 7X7

Dear Mr. Beatty:

Thank you for your letter regarding the Canadian Chamber of Commerce's recent report, *Finding the Balance: Shared Border of the Future*.

It was particularly timely to receive the report in the lead up to the fifth annual North American Leaders' Summit held in Guadalajara, Mexico on August 9-10, 2009. Moving forward on economic recovery and investing in our border infrastructure were important issues addressed by leaders at the Summit. Enclosed for your information is a copy of the final communiqué from the meeting.

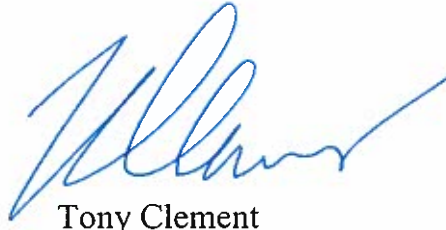
Each day Canada and the United States create and trade more than \$2.0 billion worth of goods and services while more than 300,000 people cross the Canada-U.S. border. We are committed to a collaborative approach to our border, one that enhances our security and public safety while facilitating the trade and travel that connect our two countries. Given current economic conditions, I agree that we must continue to build a more competitive North American market and strengthen our ability to move goods and people in an efficient manner.

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Once again, thank you for bringing this report to my attention. I look forward to continuing to work with you and your colleagues on these and other issues.

Yours sincerely,

A handwritten signature in blue ink, appearing to read 'Tony Clement', with a long horizontal stroke extending to the right.

Tony Clement

Enclosures



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North American Leaders' Declaration on Climate Change and Clean Energy

10 August 2009
Guadalajara, Mexico

We, the leaders of North America reaffirm the urgency and necessity of taking aggressive action on climate change. We stress that the experience developed during the last 15 years in the North American region on environmental cooperation, sustainable development, and clean energy research, development, and deployment constitutes a valuable platform for climate change action, and we resolve to make use of the opportunities offered by existing bilateral and trilateral institutions.

We recognize the broad scientific view that the increase in global average temperature above pre-industrial levels ought not to exceed 2 degrees C, we support a global goal of reducing global emissions by at least 50% compared to 1990 or more recent years by 2050, with developed countries reducing emissions by at least 80% compared to 1990 or more recent years by 2050.

We share a vision for a low-carbon North America, which we believe will strengthen the political momentum behind a successful outcome at the 15th Conference of the Parties to the UNFCCC meeting this December, and support our national and global efforts to combat climate change. To achieve our low-carbon development goals, and consistent with our respective circumstances and capacities, we agree to the following:

- We will work together as we set and implement our own ambitious mid-term and long-term goals to reduce national and North American emissions;
- We will work together to develop our respective low-carbon growth plans;
- We underscore the importance of developing and strengthening financial instruments to support mitigation and adaptation actions and welcome in this regard the proposal by Mexico of a Green Fund. We will conduct further work on the proposal and will consider other views presented for scaling-up financing from both public and private sources;
- We will cooperate and exchange experiences in climate change adaptation in order to better integrate adaptation into national, sub-national, and sectoral planning to reduce vulnerabilities to climate change;
- We will develop comparable approaches to measuring, reporting, and verifying



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North American Leaders' Declaration on H1N1

10 August 2009
Guadalajara, Mexico

Building on the strong record of our trilateral cooperation during the spring of this year, we will remain vigilant and pledge to continue our close collaboration in addressing the H1N1 pandemic. We agree to work together to ensure that we have effective strategies, grounded in the best available science.

Our governments have worked closely together since the very beginning of this outbreak to protect the health of our citizens. During the onset of the H1N1 outbreak, we worked to implement science and evidence-based measures in our countries and on our borders. These measures were geared to provide an appropriate public health response. Movement across our shared borders is essential to the economic health of our countries. We recognize that highly restrictive measures such as general border closures would be unlikely to prevent the spread of this virus and could aggravate the economic and social consequences of an influenza pandemic.

We continue to study the severity and progression of the virus both here and in other parts of the world to help inform future public health decisions, including the use of vaccine, antiviral, and non-pharmaceutical interventions. Through regular communications; exchange of scientific knowledge, expert personnel, and clinical data; and shared access to laboratory facilities, we have been working to promote the health of the people of our three nations.

In anticipation of a possible fall wave of flu due to the 2009 H1N1 virus, we will look to enhance our exchange of information, ensure common understanding on the effectiveness of public health measures, and share expertise through technical assistance and capacity building. We will continue to do everything we can to ensure that our people have timely and accurate information, and that our citizens are as prepared as they can be. In this regard, we will focus our attention on mitigating the effects of the outbreak in our communities. We encourage all families in North America to learn more about the simple steps they can take to prevent the spread of the flu, including frequent hand washing with soap and water, coughing into your sleeve, and staying home when sick to help prevent illness and the spread of the virus to others.

We know that cooperation and communication between nations, governments, citizens, and domestic and international organizations are the most effective ways to ensure that



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Joint statement by North American leaders

10 August 2009
Guadalajara, Mexico

We, the leaders of North America, have come together in Guadalajara to promote the global competitiveness of our region, foster the well-being of our citizens, and make our countries more secure. We build our collaboration on the understanding that our deepening ties are a source of strength and that challenges and opportunities in one North American country can and do affect us all. North American cooperation is rooted in shared values, complementary strengths, and the dynamism of our peoples. We are confident that working together we can help our societies thrive in the challenging, competitive, and promising century ahead.

North America's coordinated response to the initial outbreak of the H1N1 flu virus has proven to be a global example of cooperation. We set an example of a joint, responsible, and transparent response, enabling other regions to react quickly to protect their populations. Through planning and foresight, we were quickly able to put effective health measures in place. We will remain vigilant and commit ourselves to continued and deepened cooperation. We will work together to learn from recent experiences and prepare North America for the upcoming influenza season, including building up our public health capacities and facilitating efficient information sharing among our countries.

Promoting recovery from the current global economic crisis is a priority for each of us. By working together, we will accelerate recovery and job creation, and build a strong base for long-term prosperity. We look forward to the coming G20 Summit in Pittsburgh and will join efforts to ensure that the G20 continues to advance effective global responses to the crisis, including working to strengthen international financial institutions that are vital to assisting countries to restore economic vibrancy. The Inter-American Development Bank (IDB) plays a crucial role in mitigating the effects of the crisis in the Americas, particularly for the most vulnerable citizens of our Hemisphere. We support an accelerated review of the IDB to ensure it has sufficient short-term lending capacity.

Our integrated economies are an engine of growth. We are investing in border infrastructure, including advanced technology, to create truly modern borders to facilitate trade and the smooth operation of supply chains, while protecting our security. Building on these investments, we will work together to strengthen the resilience of our critical infrastructure, which transcends borders and sustains the well-being of our communities

North America. We welcome the contributions of businesses, both large and small, and those of civil society groups, non-governmental organizations, academics, experts, and others. We have asked our Ministers to engage in such consultations as they work to realize the goals we have set for ourselves here in Guadalajara.

President Calderón and President Obama welcome Prime Minister Harper's offer to host the next North American Leaders' Summit in 2010. We will continue to work through this North American Leaders' Summit process, in an inclusive and transparent manner, for the common benefit of the people of Mexico, Canada, and the United States.

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